

**State Bar of Texas General Fund
Financial Highlights
For the Nine Months Ended February 29, 2024**

Total General Fund results – As of February 29, 2024, the General Fund had a net excess of revenues over expenditures and transfers of \$3,938,990 compared to a budgeted net decrease of (\$600,026). This resulted in a positive overall variance of \$4,539,016.

	Actual	Budget	Variance	% Variance
Total Revenues	\$37,652,863	\$34,625,003	\$3,027,860	9%
Total Expenditures and Transfers	33,713,873	35,225,029	1,511,156	4%
Net Excess	\$3,938,990	(\$600,026)	\$4,539,016	

Revenues

For the period ending February 29, 2024, total revenues exceeded the budget by \$3,027,860 or 9%, thereby producing a positive actual to budget variance. An analysis of the revenues shows that the following departments had a positive revenue variance of more than \$100,000 or \$10,000 and 10% for the period ending February 29, 2024.

- Member Dues - Total Positive Revenue Variance: \$111,704 or 1% - This positive variance results primarily from slightly higher than anticipated dues collection.
- Texas Bar Journal - Total Positive Revenue Variance: \$141,684 or 34% - This positive revenue variance is due to an increase in the Texas Bar Journal display advertising customers.
- MCLE Fees – Total Positive Revenue Variance: \$500,993 or 18% - This positive revenue variance is due to a larger collection of noncompliance fees than expected. The FY2024-2025 proposed budget was adjusted for this variance.
- Investment Income – Total Positive Revenue Variance: \$892,898 or 446% - This positive revenue variance is due to higher interest rate yields on investments than expected. The FY2024-2025 proposed budget was adjusted for this variance.
- Lawyer Referral - Total Positive Revenue Variance: \$156,562 or 110% - This positive revenue variance is due to some large one-time referral payouts.
- Member Benefits - Total Positive Revenue Variance: \$28,490 or 10% - This positive revenue variance is from additional revenues from Texas Lawyers Insurance Exchange.
- Membership - Total Positive Revenue Variance: \$78,238 or 28% - This positive revenue variance is due to more attorneys paying a late fee for dues than anticipated.

- Office of Minority Affairs Events – Total Positive Revenue Variance: \$89,898 or 21% - This positive revenue variance is from greater than anticipated sponsorship revenue for the Texas Minority Counsel Program.
- TYLA – Total Positive Revenue Variance: \$23,400 or 18% - This positive revenue variance is from greater than anticipated participation in the National Trial Competition.

An analysis of the revenues shows that the following departments had a negative revenue variance of more than (\$100,000) or (\$10,000) and (10%) for the period ending February 29, 2024.

- Insurance Member Benefits – Total Negative Revenue Variance: (\$60,394) or (10%) - This negative revenue variance is primarily due to the timing of collection of member benefit fees owed by a vendor.
- Purchasing & Facilities – Total Negative Revenue Variance: (\$18,619) or (65%) - The negative revenue variance results from lower internal revenue from departments using the office supplies and mail room supplies.

Expenditures

For the period ending February 29, 2024, total expenditures were under the allocated budget by \$1,511,156 or 4%, which resulted in a positive actual to budget variance.

An analysis of the expenditures shows that six departments had large positive expenditure variances more than \$10,000 and 10% in salaries and benefits due to open positions during the period or realized salary expenditures less than budgeted. These departments were Human Resources, TLAP, Legal Access Division, Texas Access to Justice Commission, CAAP and Graphics.

An analysis of the expenditures shows that the following departments had positive expenditure variances more than \$10,000 and 10% for the period ending February 29, 2024.

- Training/Tuition– Total Positive Expenditure Variance: \$18,807 or 74% - This positive expenditure variance in training and tuition results from the utilization of online training versus in-person training and fewer employees participating in the tuition reimbursement program than budgeted.
- SBOT Volunteer Committees – Total Positive Expenditure Variance: \$41,500 or 18% - This positive expenditure variance is in travel due to more meetings held remotely rather than in person.
- Website- Total Positive Expenditure Variance: \$76,158 or 23% - This positive revenue variance in professional services is due to a successful contract negotiation. The savings have been adjusted in the proposed budget.

- Member Benefits- Total Positive Expenditure Variance: \$13,332 or 19% - This positive expenditure variance is due to the cancellation of a contract that required a royalty payment for a discounted service.
- Special Events – Total Positive Expenditure Variance: \$10,190 or 15% - Each year, the Special Events department is responsible for hosting two new lawyer ceremonies, as well as incoming and outgoing receptions for the Texas Supreme Court and the Court of Criminal Appeals. The expenditures for those categories are currently under budget.
- Unauthorized Practice of Law Committee– Total Positive Expenditure Variance: \$20,621 or 20% - Variances are primarily in travel, meetings & conferences, professional services and publicity.

An analysis of the expenditures shows that the following departments had negative expenditure variance more than (\$10,000) and (10%) for the period ending February 29, 2024.

- MCLE - Total Negative Expenditure Variance: (\$48,832) or (11%) – The negative expenditure variance in salaries and professional services is primarily due to the use of overtime payments due to increase volume of non-compliance fees and the related increase in credit card fees. These are offset by additional revenue in this department.

TexasBarCLE (TBCLE)

For the period ending February 29, 2024, TexasBarCLE’s net revenues over expenditures amount exceeded its budget target by \$1,729,268, thereby producing a positive actual to budget variance.

	Actual	Budget	Variance	% Variance
TBCLE Revenues	\$12,324,212	\$11,304,386	\$1,019,826	9%
TBCLE Expenditures	6,959,211	7,668,656	709,445	9%
Net TBCLE Income	\$5,365,000	\$3,635,732	\$1,729,268	48%

In comparing TBCLE’s performance to previous years, it is appropriate to make two comparisons: (1) compare the current fiscal year 23-24 to the previous fiscal year 22-23; and (2) compare the current fiscal year 23-24 to fiscal year 21-22. Fiscal years ending in odd numbers are considered to be “non-legislative years”, in other words, they do not follow a legislative session. Fiscal years ending in even numbers are “legislative years” because they do follow a legislative session and TBCLE generally sees a surge in revenues following a legislative year (even numbered fiscal years). The surge in revenue generally results from legal issues arising during the legislative process; thereby creating a need for new or revised CLE programs. Fiscal year 23-24 is a “legislative” year.

In comparing actual revenues and expenditure amounts for the period ending February 29, 2024, to the prior period ending February 28, 2023, we see an increase in revenues of \$599,911 or 5%, and an increase in expenditures of (\$93,314) or (1%) for an overall increase in net revenues of \$506,597 or 10%. This shows the difference between financial performances based on a comparison of a “legislative year” to a “non-legislative year”.

In comparing actual revenues and expenditure amounts for the current period ending February 29, 2024, to the period ending February 28, 2022, we see an increase in revenue of \$898,407 or 8% and an increase in expenditures of (\$1,356,629) or (24%) for an overall decrease in net revenues of (\$458,222) or (8%). This is showing the difference between financial performances based on a comparison of two “legislative years.”

General Fund - Salaries and Benefits

For FY 2023-2024, the salaries and benefits budget totals \$26,948,806 or 60% of the overall \$45,021,806 general fund budget before budgeted board commitments. The total salaries budget represents 42.4% of the general fund budget. The \$26,948,806 includes a 4% vacancy rate. The actual vacancy factor for the year ending February 29, 2024, was 7.1%. The actual salary and benefit expenditures had a \$397,607 positive variance to budget at the end of February 2024.

Budget	\$ 20,104,872
Actual	19,707,265
Variance	\$ 397,607

General Fund
Statement of Revenues, Expenditures and Changes in Fund Balance
For the Nine Months Ending February 29, 2024

	<u>Annual Budget</u>	<u>YTD Budget</u>	<u>YTD Actual</u>	<u>YTD Variance \$ Fav/(Unfav)</u>	<u>YTD Variance % Fav/(Unfav)</u>	<u>YTD Budget Prior Year</u>	<u>YTD Actual Prior Year</u>	<u>YTD Prior Year Variance \$ Fav/(Unfav)</u>	<u>YTD Prior Year Variance % Fav/(Unfav)</u>
REVENUES:									
Member Dues	\$21,579,602	\$15,855,190	\$15,966,894	\$111,704	1%	\$15,568,530	\$15,780,787	\$212,257	1%
Accounting/Management Fees	586,843	440,380	440,382	2	0%	440,380	440,382	2	0%
Texas Bar Journal	558,200	418,429	560,113	141,684	34%	368,807	505,340	136,533	37%
Leadership SBOT	5,000	5,000	3,700	(1,300)	(26%)	5,000	4,500	(500)	(10%)
MCLE Fees	3,692,050	2,832,537	3,333,530	500,993	18%	2,639,659	3,231,551	591,892	22%
TexasBar CLE	14,059,514	11,304,386	12,324,212	1,019,826	9%	11,233,037	11,724,301	491,264	4%
Investment Income	200,000	200,000	1,092,898	892,898	446%	100,000	528,835	428,835	429%
Lawyer Referral	180,000	142,000	298,562	156,562	110%	136,000	192,414	56,414	41%
Insurance Member Benefits	840,306	588,163	527,769	(60,394)	(10%)	472,875	464,820	(8,055)	(2%)
Member Benefits	342,755	280,721	309,211	28,490	10%	290,721	318,470	27,749	10%
CDC Disciplinary Fees	584,453	427,165	458,863	31,698	7%	382,913	392,021	9,108	2%
Membership	294,460	278,659	356,897	78,238	28%	276,186	327,675	51,489	19%
Local Bars	7,500	7,500	5,550	(1,950)	(26%)	7,100	5,200	(1,900)	(27%)
Office of Minority Affairs Events	425,000	418,500	508,398	89,898	21%	408,500	519,195	110,695	27%
Information Technology Dept.	1,200	900	900			900	900		
Website	580,000	464,750	503,640	38,890	8%	434,750	504,752	70,002	16%
Legal Access Division	25,000	25,000	32,950	7,950	32%	17,000	43,125	26,125	154%
Law Related Education	2,500	2,500	2,000	(500)	(20%)				
TYLA	108,950	129,950	153,350	23,400	18%	86,000	143,322	57,322	67%
Law Student Division	6,000	5,100	6,240	1,140	22%	6,000	13,755	7,755	129%
Purchasing & Facilities	46,500	28,640	10,021	(18,619)	(65%)	24,640	9,074	(15,566)	(63%)
Advertising Review	254,300	201,782	206,600	4,818	2%	208,237	186,900	(21,337)	(10%)
Miscellaneous, Sales Tax Discounts, Etc.	44,000	40,400	46,648	6,248	15%	32,900	24,456	(8,444)	(26%)
Credit Card Processing Fees	425,000	397,849	374,030	(23,819)	(6%)	367,955	359,215	(8,740)	(2%)
Rent	172,673	129,502	129,505	3	0%	129,502	129,505	3	0%
TOTAL REVENUES	45,021,806	34,625,003	37,652,863	3,027,860	9%	33,637,592	35,850,495	2,212,903	7%
EXPENDITURES									
Executive Division									
Executive Director	695,735	511,360	502,895	8,465	2%	523,194	499,596	23,598	5%
Legal Counsel	805,068	641,500	678,704	(37,204)	(6%)	572,647	555,226	17,421	3%
Deputy Executive Director	254,694	191,147	184,288	6,859	4%	182,363	174,738	7,625	4%
Deputy Executive Director/External Affairs	288,005	215,881	207,838	8,043	4%	206,017	200,498	5,519	3%
Officers & Directors	1,238,503	766,816	762,844	3,972	1%	760,738	649,488	111,250	15%
Human Resources	417,408	311,661	253,312	58,349	19%	247,679	251,893	(4,214)	(2%)
Training/Tuition	62,133	25,250	6,443	18,807	74%	39,750	7,367	32,383	81%
Total Executive Division	3,761,546	2,663,615	2,596,324	67,291	3%	2,532,388	2,338,806	193,582	8%
Member & Public Services Division									
Center for Legal History	172,890	132,803	131,594	1,209	1%	117,263	101,112	16,151	14%
Law Related Education	549,259	415,925	405,369	10,556	3%	396,487	403,850	(7,363)	(2%)
Governmental Relations	336,271	247,616	235,948	11,668	5%	237,365	139,207	98,158	41%
Texas Young Lawyers Association	1,039,959	689,475	699,501	(10,026)	(1%)	678,431	724,155	(45,724)	(7%)
LeadershipSBOT	98,672	77,731	81,429	(3,698)	(5%)	64,381	67,104	(2,723)	(4%)
Sections	378,800	284,604	271,524	13,080	5%	264,108	225,474	38,634	15%
Law Student Department	20,266	8,708	12,087	(3,379)	(39%)	13,551	3,203	10,348	76%
Total Member & Public Services Division	2,596,117	1,856,862	1,837,452	19,410	1%	1,771,586	1,664,105	107,481	6%

General Fund
Statement of Revenues, Expenditures and Changes in Fund Balance
For the Nine Months Ending February 29, 2024

	<u>Annual Budget</u>	<u>YTD Budget</u>	<u>YTD Actual</u>	<u>YTD Variance \$ Fav/(Unfav)</u>	<u>YTD Variance % Fav/(Unfav)</u>	<u>YTD Budget Prior Year</u>	<u>YTD Actual Prior Year</u>	<u>YTD Prior Year Variance \$ Fav/(Unfav)</u>	<u>YTD Prior Year Variance % Fav/(Unfav)</u>
Legal & Attorney Services Division									
Texas Lawyers Assistance Program	538,868	403,056	339,939	63,117	16%	380,354	364,418	15,936	4%
Legal Access Department	1,458,267	1,152,159	1,002,976	149,183	13%	1,220,561	1,069,180	151,381	12%
Total Legal & Attorney Services Division	<u>1,997,135</u>	<u>1,555,215</u>	<u>1,342,915</u>	<u>212,300</u>	<u>14%</u>	<u>1,600,915</u>	<u>1,433,598</u>	<u>167,317</u>	<u>10%</u>
Access to Justice Commission	<u>789,557</u>	<u>542,025</u>	<u>267,153</u>	<u>274,872</u>	<u>51%</u>	<u>471,676</u>	<u>405,968</u>	<u>65,708</u>	<u>14%</u>
Law Practice Management	<u>323,139</u>	<u>242,915</u>	<u>253,854</u>	<u>(10,939)</u>	<u>(5%)</u>	<u>221,590</u>	<u>135,249</u>	<u>86,341</u>	<u>39%</u>
Professional Development Division									
Texas Bar CLE	9,967,908	7,668,656	6,959,211	709,445	9%	7,774,446	6,865,900	908,546	12%
Office of Minority Affairs	620,183	544,661	567,887	(23,226)	(4%)	507,409	688,153	(180,744)	(36%)
Total Professional Development	<u>10,588,091</u>	<u>8,213,317</u>	<u>7,527,098</u>	<u>686,219</u>	<u>8%</u>	<u>8,281,855</u>	<u>7,554,053</u>	<u>727,802</u>	<u>9%</u>
Attorney Compliance Division									
Office of Attorney Compliance Director	205,424	152,768	149,576	3,192	2%	145,838	143,099	2,739	2%
Advertising Review	160,706	117,497	115,317	2,180	2%	114,653	104,687	9,966	9%
Client Attorney Assistance Program	648,855	485,799	434,028	51,771	11%	417,696	406,558	11,138	3%
Lawyer Referral	430,766	333,374	361,268	(27,894)	(8%)	327,013	320,075	6,938	2%
MCLE	598,409	451,392	500,224	(48,832)	(11%)	429,766	493,695	(63,929)	(15%)
Total Attorney Compliance Division	<u>2,044,160</u>	<u>1,540,830</u>	<u>1,560,413</u>	<u>(19,583)</u>	<u>(1%)</u>	<u>1,434,966</u>	<u>1,468,114</u>	<u>(33,148)</u>	<u>(2%)</u>
Operations Division									
Purchasing & Facilities	1,310,652	977,816	1,014,389	(36,573)	(4%)	991,796	930,779	61,017	6%
Membership	1,216,521	909,193	887,239	21,954	2%	843,768	849,910	(6,142)	(1%)
Research & Analysis	203,181	142,161	139,999	2,162	2%	133,998	130,872	3,126	2%
Insurance Member Benefits	43,094	16,715	8,171	8,544	51%	16,715	15,265	1,450	9%
SBOT Volunteer Committees	326,723	225,017	183,517	41,500	18%	220,551	174,037	46,514	21%
Total Operations Division	<u>3,100,171</u>	<u>2,270,902</u>	<u>2,233,315</u>	<u>37,587</u>	<u>2%</u>	<u>2,206,828</u>	<u>2,100,863</u>	<u>105,965</u>	<u>5%</u>
Finance Division									
Accounting	1,205,397	903,555	838,047	65,508	7%	814,617	820,626	(6,009)	(1%)
Other Administrative	1,762,624	1,224,190	1,216,423	7,767	1%	1,103,620	1,114,097	(10,477)	(1%)
Total Finance Division	<u>2,968,021</u>	<u>2,127,745</u>	<u>2,054,470</u>	<u>73,275</u>	<u>3%</u>	<u>1,918,237</u>	<u>1,934,723</u>	<u>(16,486)</u>	<u>(1%)</u>
Information Technology Division									
Information Technology	1,528,419	1,235,280	1,215,705	19,575	2%	903,653	856,380	47,273	5%
Customer Service	410,396	318,999	323,043	(4,044)	(1%)	266,364	304,022	(37,658)	(14%)
Total Information Technology Division	<u>1,938,815</u>	<u>1,554,279</u>	<u>1,538,748</u>	<u>15,531</u>	<u>1%</u>	<u>1,170,017</u>	<u>1,160,402</u>	<u>9,615</u>	<u>1%</u>

General Fund
Statement of Revenues, Expenditures and Changes in Fund Balance
For the Nine Months Ending February 29, 2024

	<u>Annual Budget</u>	<u>YTD Budget</u>	<u>YTD Actual</u>	<u>YTD Variance \$ Fav/(Unfav)</u>	<u>YTD Variance % Fav/(Unfav)</u>	<u>YTD Budget Prior Year</u>	<u>YTD Actual Prior Year</u>	<u>YTD Prior Year Variance \$ Fav/(Unfav)</u>	<u>YTD Prior Year Variance % Fav/(Unfav)</u>
Communications Division									
Office of Communications Director	349,252	269,750	268,658	1,092	0%	215,805	216,891	(1,086)	(1%)
Bar Journal	1,559,783	1,214,247	1,292,574	(78,327)	(6%)	1,096,757	1,226,983	(130,226)	(12%)
Printing	59,034	44,549	43,942	607	1%	75,073	23,704	51,369	68%
Graphics	212,934	157,477	141,047	16,430	10%	174,100	133,921	40,179	23%
Public Affairs	164,584	121,766	125,954	(4,188)	(3%)	128,355	90,928	37,427	29%
Website	438,298	335,134	258,976	76,158	23%	275,519	241,778	33,741	12%
Member Benefits	102,305	68,817	55,485	13,332	19%	33,024	23,091	9,933	30%
Local Bars	488,501	396,194	410,071	(13,877)	(4%)	377,952	321,360	56,592	15%
Special Events	73,604	69,897	59,707	10,190	15%	52,947	46,309	6,638	13%
Total Communications Division	<u>3,448,295</u>	<u>2,677,831</u>	<u>2,656,414</u>	<u>21,417</u>	<u>1%</u>	<u>2,429,532</u>	<u>2,324,965</u>	<u>104,567</u>	<u>4%</u>
Public Protection Division									
Chief Disciplinary Counsel	10,660,523	7,904,569	7,826,350	78,219	1%	7,635,585	7,447,482	188,103	2%
Ombudsman	113,698	83,835	85,891	(2,056)	(2%)	74,075	80,015	(5,940)	(8%)
Cmte on Disc Rules/Referendum	25,000	10,575	1,268	9,307	88%	10,575	677	9,898	94%
Grievance Oversight Committee	48,800	39,240	40,053	(813)	(2%)	36,140	21,650	14,490	40%
Unauthorized Practice of Law	170,000	101,180	80,559	20,621	20%	109,505	74,234	35,271	32%
Professional Ethics Commission	13,326	8,940	10,096	(1,156)	(13%)	8,276	6,854	1,422	17%
Board of Disciplinary Appeals	571,634	419,036	389,382	29,654	7%	408,800	376,368	32,432	8%
Total Public Protection Division	<u>11,602,981</u>	<u>8,567,375</u>	<u>8,433,599</u>	<u>133,776</u>	<u>2%</u>	<u>8,282,956</u>	<u>8,007,280</u>	<u>275,676</u>	<u>3%</u>
TOTAL EXPENDITURES	<u>45,158,028</u>	<u>33,812,911</u>	<u>32,301,755</u>	<u>1,511,156</u>	<u>4%</u>	<u>32,322,546</u>	<u>30,528,126</u>	<u>1,794,420</u>	<u>6%</u>
Transfers to:									
Bldg & Equip Fund	412,118	412,118	412,118			288,800	288,800		
Technology Fund	500,000	500,000	500,000			500,000	500,000		
Client Security Fund	500,000	500,000	500,000			500,000	500,000		
TOTAL TRANSFERS	<u>1,412,118</u>	<u>1,412,118</u>	<u>1,412,118</u>			<u>1,288,800</u>	<u>1,288,800</u>		
TOTAL EXPENDITURES & TRANSFERS	<u>46,570,146</u>	<u>35,225,029</u>	<u>33,713,873</u>	<u>1,511,156</u>	<u>4%</u>	<u>33,611,346</u>	<u>31,816,926</u>	<u>1,794,420</u>	<u>5%</u>
Excess (Deficit) of Revenues Over Expenditures & Transfers	<u>(1,548,340)</u>	<u>(600,026)</u>	<u>3,938,990</u>	<u>4,539,016</u>	<u>756%</u>	<u>26,246</u>	<u>4,033,569</u>	<u>4,007,323</u>	<u>15268%</u>

General Fund
Statement of Revenues, Expenditures and Changes in Fund Balance
For the Nine Months Ending February 29, 2024

	<u>Annual Budget</u>	<u>YTD Budget</u>	<u>YTD Actual</u>	<u>YTD Variance \$ Fav/(Unfav)</u>	<u>YTD Variance % Fav/(Unfav)</u>	<u>YTD Budget Prior Year</u>	<u>YTD Actual Prior Year</u>	<u>YTD Prior Year Variance \$ Fav/(Unfav)</u>	<u>YTD Prior Year Variance % Fav/(Unfav)</u>
Net Increase (Decrease) in the Fair Value of Investments			258,446	258,446			(402,864)	(402,864)	
Excess (Deficit) of Revenues									
Over Expenditures & Transfers & Change of Investment Value	(1,548,340)	(600,026)	4,197,436	4,797,462	800%	26,246	3,630,705	3,604,459	13733%
BOARD COMMITMENTS									
Board Commitment - SLRAP	557,500	250,000	250,000						
Board Commitment - Sheeran-Crowley Memorial Trust	250,000	250,000	250,000			500,000	500,000		
Board Commitment - Client Security Fund						1,000,000	1,000,000		
Board Commitment - Technology Fund	530,000	530,000	530,000			1,500,000	1,500,000		
Board Commitment - Texas Opportunity & Justice Incubator	265,975	65,098	65,098			77,803	77,803		
Board Commitment - Presidential Initiatives	191,168	19,679	19,679			3,430	3,430		
Board Commitment - Statewide Pro Bono Campaign	52,975					5,000	5,000		
Board Commitment - TAJC Project and Strategic Planning	66,780	66,780	67,198	(418)	(1%)	14,507	14,507		
Board Commitment - Communications Projects	28,801	328	328			288	288		
Board Commitment - Archives Digitization Project	3,950								
Board Commitment - Compensation Survey	200,000	20,000	20,000						
Board Commitment - Contingency for Southern Conference of Bar Presidents	24,064					50,936	50,936		
Board Commitment - Texas Law Center Renovations	1,000,000	1,000,000	1,000,000			1,248,502	1,248,502		
Board Commitment - Reserve for Rules Vote	150,000	2,895	2,895						
Board Commitment - Reserve for Run-Off Election	70,000								
Board Commitment - Legal Expense Reserve	500,000								
Board Commitment - Insurance Reserve	33,728	30,355	30,355			30,355	30,355		
TOTAL BOARD COMMITMENTS	<u>3,924,941</u>	<u>2,235,135</u>	<u>2,235,553</u>	<u>(418)</u>	<u>(0%)</u>	<u>4,430,821</u>	<u>4,430,821</u>		
TOTAL YTD INCREASE (REDUCTION) IN FUND BALANCE	<u>(5,473,281)</u>	<u>(2,835,161)</u>	<u>1,961,883</u>	<u>4,797,044</u>	<u>169%</u>	<u>(4,404,575)</u>	<u>(800,116)</u>	<u>3,604,459</u>	<u>82%</u>

**State Bar of Texas
General Fund
Balance Sheet
As of February 29, 2024**

	YTD	Prior YTD
Assets		
Cash & Money Market Funds	\$6,287,332	\$3,414,033
Investments	32,315,495	30,785,060
Adjust Investments to Market	(286,491)	(787,221)
Total Cash and Investments at FMV	38,316,336	33,411,872
Accounts Receivable:		
Net Accounts Receivable - Sales	50,127	48,824
Accrued Interest	138,288	66,851
Interfund	2,116,244	1,828,524
Other	139,506	272,825
Inventory	14,935	13,579
Prepaid Expenditures	294,111	517,191
Total Assets	\$ 41,069,547	\$ 36,159,666
Liabilities and Fund Equity		
Liabilities		
Accounts Payable:		
Cash - A/P		
Trade	962,435	430,667
Interfund	5,694,234	4,273,983
Accrued Liabilities	282,206	274,591
Deferred Revenue -		
Membership Dues	5,411,088	5,385,273
Other	317,346	337,302
Other Liabilities	112,511	77,262
Total Liabilities	12,779,821	10,779,078

**State Bar of Texas
General Fund
Balance Sheet
As of February 29, 2024**

	YTD	Prior YTD
Fund Balances		
Nonspendable - Prepaids at May 31, 2023	698,499	
Nonspendable - Inventory at May 31, 2023	14,466	
Nonspendable - Investments FMV Adjustment at May 31, 2023	(544,937)	
Board Committed - Minimum Reserve	11,917,606	
Board Committed - Technology Fund	530,000	
Board Committed - Building Fund	1,000,000	
Board Committed - Sheeran Crowley Lawyer Wellness Trust	250,000	
Board Committed - Student Loan Repayment Assistance Program	557,500	
Board Committed - Texas Opportunity and Justice Incubator Program	265,975	
Board Committed - Legal Reserve Account	500,000	
Board Committed - Compensation Study	200,000	
Board Committed - Presidential Initiatives	191,168	
Board Committed - Insurance Expenses	33,728	
Board Committed - Statewide Pro Bono Campaign	52,975	
Board Committed - Communications Projects	28,801	
Board Committed - Contingency for SCBP	24,064	
Board Committed - Archives Digitization Project	39,500	
Board Committed - Texas Access to Justice Project	66,780	
Board Committed - Run-off Election Reserve	70,000	
Board Committed - Referendum Reserve	150,000	
Assigned Fund Balance - FY2023 Operations	941,792	
Assigned Fund Balance - FY2024 Operations	1,548,340	
Assigned Fund Balance - FY2025-6 Operations	2,850,000	
Amount Available for Board Commitments	4,942,564	
Total Fund Balance at May 31, 2023	26,328,821	26,180,700
Current Year Operations		
Nonspendable - Prepaids at February 29, 2024	(404,388)	
Nonspendable - Inventory at February 29, 2024	469	
Nonspendable - Investments FMV Adjustment at February 29, 2024	258,446	
Board Committed - Sheeran Crowley Lawyer Wellness Trust	(250,000)	
Board Committed - Technology Fund	(530,000)	
Board Committed - Texas Opportunity and Justice Incubator Program	(65,098)	
Board Committed - Presidential Initiatives	(19,679)	
Board Committed - TAJC Project	(67,198)	
Board Committed - Communications Projects	(328)	
Board Committed - Compensation Study	(20,000)	
Board Committed - Referendum	(2,895)	
Board Committed - SLRAP	(250,000)	
Board Committed - Insurance Expenses	(38,355)	
Board Committed - Building Fund	(1,000,000)	
Amount Available for Designation from Current Year Operations	4,350,906	
Current Year Operations	1,961,880	(800,112)
Total Fund Balance	28,290,701	25,380,588
Total Liabilities and Fund Balance	\$ 41,070,522	\$ 36,159,666

State Bar of Texas
Texas Bar Books
Statement of Revenues and Expenses
For the Nine Months Ending February 29, 2024

	Y-T-D Budget	Y-T-D Actual	Budget %	2023-2024 Budget
Revenues:				
eBook Sales	\$0	\$168,311	0%	\$0
Book Sales	941,507	678,586	28%	1,558,965
Book Sales Net of Estimated Returns	941,507	846,897	10%	1,558,965
Online Sales	617,850	627,357	(2%)	823,800
Total Sales	1,559,357	1,474,254	5%	2,382,765
Fees	29,600	40,551	(37%)	40,000
Interest	6,687	36,845	(451%)	8,916
Royalty	1,069,050	726,258	32%	1,435,288
Other Revenue	41,256	43,850	(6%)	55,008
Total Revenues	2,705,950	2,321,758	14%	3,921,977
Cost of Goods Sold:				
Finished Products	197,716	110,755	44%	327,382
Online Book Expense	0	18,321	0%	0
Digital Book Expense	0	2,351	0%	0
Royalties	69,752	66,987	4%	163,596
Other	9,000	76,812	(753%)	50,000
Total Cost of Goods Sold	276,468	275,226	0%	540,978
Operating Expenses:				
Salaries	1,047,249	1,099,636	(5%)	1,396,328
Benefits	365,940	361,576	1%	487,922
Travel	37,997	31,151	18%	40,500
Meetings & Conferences	900	7,697	(755%)	3,000
Professional Services	82,668	63,019	24%	114,142
Publicity/Advertising	90,211	53,477	41%	105,560
Dues/Subscriptions/Licenses	46,454	57,061	(23%)	75,785
Education/Training	8,065	8,877	(10%)	10,440
Supplies/Awards/Gifts/Spec. Items	14,890	16,784	(13%)	19,500
Rentals - Office, Equipment, Storage	119,377	113,108	5%	159,172
Maintenance/Repair	37,503	37,508	(0%)	50,004
Postage and Freight	76,812	46,218	40%	126,099
Telephone	1,800	981	46%	2,400
Insurance	9,000	9,989	(11%)	12,000
Administrative Fee	359,280	359,280	0%	479,040
Bad Debts	32,953	17,228	48%	100,092
Depreciation/Amortization	42,156	42,156	0%	56,208
Copying	1,125	2,333	(107%)	1,500
Total Operating Expenses	2,374,380	2,328,079	2%	3,239,692
Total Expenses	2,650,848	2,603,305	2%	3,780,670
Net Income/(Loss) Before Operating Transfer	55,102	(281,547)	611%	141,307
Net Income/(Loss)	55,102	(281,547)	611%	141,307

State Bar of Texas
Texas Bar Books
Statement of Net Position
As of February 29, 2024

	YTD	Prior YTD
Assets		
Net Accounts Receivable - Sales	\$13,757	\$90,647
Accounts Receivable - Other		6,236
Interfund Receivable - General Fund	939,575	623,060
Inventory		
Inventory - Finished Goods	367,915	402,193
Inventory - Work in Process	83,354	112,798
Less Inventory - Reserve	(140,141)	(57,197)
Total Inventory Less Reserves	311,128	457,794
Prepaid Expenditures	41,212	38,760
Fixed Assets:		
Equipment/Software	634,680	634,680
Less Accumulated Depreciation	(472,889)	(416,680)
Net Fixed Assets	161,791	218,000
Total Assets	\$ 1,467,463	\$ 1,434,497
 Liabilities and Net Position		
Liabilities		
Payables	8,198	42,362
Deferred Revenue	(2,391)	(2,391)
Compensable Leave	70,652	77,631
Total Liabilities	76,459	117,602
Net Position		
Net Position at June 1, 2023	1,672,551	1,643,943
Current Year Operations	(281,547)	(327,048)
Total Net Position at February 29, 2024	1,391,004	1,316,895
Total Liabilities and Net Position	\$ 1,467,463	\$ 1,434,497

State Bar of Texas
Client Security Fund
Statement of Revenues & Expenditures
For the Nine Months Ending February 29, 2024

Revenues:	
Interest	\$102,272
Restitution/Other Income	108,535
Total Revenues	<u>210,807</u>
Expenditures:	
Claims	699,933
Banking Fees	75
Total Expenditures	<u>700,008</u>
Excess (Deficit) of Revenue Over Expenditures	<u>(489,201)</u>
General Fund Operating Transfer In	500,000
Total Transfers In from General Fund	<u>500,000</u>
Net Increase (Decrease) in the Fair Value of Investments	<u>59,175</u>
Net after Operating Transfer & Unrealized Net Gain (Loss)	<u>69,974</u>

State Bar of Texas
Client Security Fund
Balance Sheet
As of February 29, 2024

	YTD	Prior YTD
Assets		
Cash & Money Market Accts.	\$391,937	\$325,277
Investments	4,798,837	4,735,522
Adjust Investments to Market	(39,937)	(137,902)
Interest Receivable	14,035	7,610
	\$ 5,164,872	\$ 4,930,507
Total Assets		
Liabilities and Fund Balance		
Due To (From) General Fund	518,716	(167,925)
Total Liabilities	518,716	(167,925)
Fund Balance		
Beginning Fund Balance	4,576,183	3,887,243
Current Year Activity	69,974	1,211,190
Total Fund Balance	4,646,157	5,098,433
	\$ 5,164,872	\$ 4,930,508
Total Liabilities and Fund Balance	\$ 5,164,872	\$ 4,930,508

State Bar of Texas
Combining Statement of Revenue & Expenditures
And Changes in Fund Balance
All Special Revenue Funds
For the Nine Months Ending February 29, 2024

	Law Focused Grants	TBLS	Convention Fund	Building Fund	Texas Bar College	Technology Fund	Misc Grant Fund	Total
Revenues:								
Fees		\$883,715	\$180,725		\$383,744			\$1,448,184
Sales			29,587		1,409			30,996
Investments	11,371	105,397	367	189,694	32,400			339,229
Grants	815,681						48,000	863,681
Contributions			270,975		52,575			323,550
Total Revenues	827,052	989,112	481,654	189,694	470,128		48,000	3,005,640
Expenditures:								
Salaries		416,731			78,127			494,858
Benefits		138,692			25,411			164,103
Travel	120,961	30,761	10,857	498	26,450	1,697		191,224
Meetings & Conferences	46,657	30,054	487,486		11,606			575,803
Professional Services	159,074	81,330	11,633	176,602	10,157		45,000	483,796
Publicity/Advertising		60,999	17,500		5,387			83,886
Dues/Subscriptions/Licenses	1,924	35,034			1,491			38,449
Education/Training	1,145				670			1,815
Supplies/Awards/Gifts/Spec. Items	44,723	4,407	12,163	35,119	23,488	12,101		132,001
Rentals - Office, Equipment, Storage	780	122,283						123,063
Maintenance/Repair				6,206		120,628		126,834
Utilities				1,148				1,148
Postage and Freight	1,919	2,575	20		16,695			21,209
Telephone		7,365			45			7,410
Administrative	3,167	57,645	8,400		38,037			107,249
Fixed Assets				433,716		235,883		669,599
Printing and Copying	22,680	3,862	16,816	12	21,728			65,098
Total Expenditures	403,030	991,738	564,875	653,301	259,292	370,309	45,000	3,287,545
Transfer (In) / Out				(1,412,118)		(1,030,000)		(2,442,118)
Total Expenditures & Transfers	403,030	991,738	564,875	(758,817)	259,292	(659,691)	45,000	845,427
Net Increase (Decrease) in the Fair Value of Investments		2,596		29,686				32,282
Total Revenues less Expenditures	424,022	(30)	(83,221)	978,197	210,836	659,691	3,000	2,192,495
Beginning Fund Balance at June 1, 2023		3,491,289	211,823	6,795,147	635,200	1,676,118		12,809,577
Ending Fund Balance at February 29, 2024	\$424,022	\$3,491,259	\$128,602	\$7,773,344	\$846,036	\$2,335,809	\$3,000	\$15,002,072