Suggested Sources of Non-Dues Income

1. Assessment for special projects
2. Association sponsored travel agency
3. Auctions
4. Awards programs with entry fees
5. Bench/Bar Conferences
6. Books and other publications
7. Brochures and pamphlets for law offices
8. Car rentals
9. Collection Services
10. Continuing Legal Education Courses Offered
11. Cooperative Purchasing
12. Credit Cards
13. Credit Unions
14. Dining Facilities
15. Donations
16. Dues check-off and add-ons
17. Electronic networks
18. Equipment fairs
19. Foundation Grants
20. Fundraising/Social Events (dinners/dances)
21. Group Insurance Programs
22. Investments
23. Late Charges for Dues
24. Lawyer Referral Service
25. Member Loan Programs
26. Memorials
27. Newsletter or Journal Advertising
28. Newsletter or Journal Subscription
29. Novelties, memorabilia and plaques
30. Office Space Rental
31. Photocopying Service
32. Placement Services (for attorneys, Paralegals and legal secretaries)
33. Raffles
34. Rental/Sale or audio/videotapes of CLE programs
35. Sale of Legal Forms
36. Sale of Mailing List/Labels
37. Speakers Bureau

For information on these and other non dues sources of income, contact the Local Bar Services Department of the State Bar of Texas 800/204-2222, ext. 1514.