

**State Bar of Texas General Fund
Financial Highlights
For the Two Months Ended July 31, 2021**

Total General Fund results – As of July 31, 2021, the General Fund had a net excess of revenues over expenditures and transfers of \$500,228 compared to a budgeted net decrease of (\$287,265). This resulted in a positive overall variance of \$787,493.

	Actual	Budget	Variance	% Variance
Total Revenues	\$7,934,081	\$8,244,516	(\$310,435)	(4%)
Total Expenditures and Transfers	7,433,853	8,531,781	1,097,928	13%
Net Excess	\$500,228	(\$287,265)	\$787,493	

Revenues

For the period ending July 31, 2021, total revenues did not meet the budgeted revenues by (\$310,435) or (4%), thereby producing a negative actual to budget variance. An analysis of the revenues shows that the following departments had a negative revenue variance more than (\$100,000) or (\$10,000) and (10%) for the period ending July 31, 2021.

- Minority Affairs – Total Negative Revenue Variance: (\$95,515) or (45%) – This negative variance is due lower than anticipated sponsorships due to lawyer’s uncertainty and restrictions over attending an in-person event during the ongoing pandemic. This is partially off-set by savings on travel and meetings & conferences.
- Website – Total Negative Revenue Variance: (\$12,203) or (14%) – This negative variance is due lower than anticipated revenue from royalties.

An analysis of the revenues shows that the following departments had a positive revenue variance in excess of (\$10,000) and (10%) for the period ending July 31, 2021.

- Texas Bar Journal – Total Positive Revenue Variance: \$12,434 or 17% - This positive variance results primarily from an increase in advertising revenue compared to budgeted advertising revenue.
- Lawyer Referral – Total Positive Revenue Variance: \$33,121 or 151% - This positive revenue variance results from an unanticipated, large one-time payment.

Expenditures

For the period ending July 31, 2021, total expenditures were under the allocated budget by \$1,097,928 or 13%, which resulted in a positive actual to budget variance.

An analysis of the expenditures shows that five departments, Center for Legal History, Governmental Relations, Local Bars, Legal & Attorney Division Director and Access to Justice Commission had large positive expenditure variances more than \$10,000 and 10% in salaries and benefits due to open positions or staff turnover.

An analysis of the expenditures shows that the following departments had positive expense variances in excess of \$10,000 and 10% for the period ending July 31, 2021, primarily resulting from cancellation of, and/or change to, virtual meetings and associated travel to prevent the spread of COVID-19 and other descriptions provided below:

- Law Related Education – Total Positive Expenditure Variance: \$53,035 or 39% - Variances are in travel meetings & conferences and professional services.
- Texas Young Lawyers Association – Total Positive Expenditure Variance: \$74,383 or 44% - This variance is due to savings in travel and meetings & conferences.
- SBOT Leadership Academy – Total Positive Expenditure Variance: \$18,700 or 100% - This variance is due to savings in travel and meetings & conferences.
- Volunteer Committees – Total Positive Expenditure Variance: \$34,874 or 70% - This positive variance is primarily due to savings in salaries, benefits, travel and meetings & conferences.
- Texas Lawyers Assistance Program – Total Positive Expenditure Variance: \$12,721 or 16% - This variance is due primarily to savings in salaries, benefits and travel.
- Legal Access Division – Total Positive Expenditure Variance: \$26,285 or 18% - This positive variances are primarily in salaries, benefits, travel and meetings & conferences.
- Minority Affairs – Total Positive Expenditure Variance: \$12,383 or 25% - This positive variance is primarily in travel and meetings & conferences.
- Information Technology – Total Positive Expenditure Variance: \$20,093 or 11% - Variances are primarily in salaries, benefits and travel.
- Office of the Communications Director – Total Positive Expenditure Variance: \$15,092 or 28% - Variances are in travel and publicity/advertising due to an Annual Meeting exhibitor fee refund.
- Website – Total Positive Variance: \$35,930 or 50% - This variance is due to savings on podcasts and unused funds intended for the 2021 Annual Meeting.

An analysis of expenditures show that one department had a negative expenditure variances in excess of (\$10,000) and (10%) for the period ending July 31, 2021.

- Associate Executive Director/Legal Counsel – Total Negative Expenditure Variance: (\$23,846) or (23%) – This variance is primarily caused by an increase in salaries due to the addition of a new position. This negative variance is offset by the positive variance in Legal & Attorney Services Director.

TexasBarCLE (TBCLE)

For the period ending July 31, 2021, TexasBarCLE’s net revenues over expenditures amount exceeded its budget target by \$176,538, thereby producing a positive actual to budget variance.

	Actual	Budget	Variance	% Variance
TBCLE Revenues	\$3,390,131	\$3,718,316	(\$328,185)	(9%)
TBCLE Expenditures	1,320,108	1,824,831	504,723	28%
Net TBCLE Income	\$2,070,023	\$1,893,485	\$176,538	9%

In comparing TBCLE’s performance to previous years, it is appropriate to make two comparisons: (1) compare the current fiscal year 21-22 to the previous fiscal year 20-21; and (2) compare the current fiscal year 21-22 to fiscal year 19-20. Fiscal years ending in odd numbers are considered to be “non-legislative years”, in other words, they do not follow a legislative session. Fiscal years ending in even numbers are considered to be “legislative years” because they do follow a legislative session and TBCLE generally sees a surge in revenues following a legislative year (even numbered fiscal years). The surge in revenue generally results from legal issues arising during the legislative process; thereby creating a need for new or revised CLE programs. Fiscal year 21-22 is a “legislative” year.

In comparing actual revenues and expenditure amounts for the period ending July 31, 2021 to the prior period ending July 31, 2020, we see an increase in revenues of \$94,553 or 3%, and an increase in expenditures of (\$81,515) or (7%) for an overall increase in net revenues of \$13,038 or 1%. This is showing the difference between financial performances based on a comparison of a “legislative year” to a “non-legislative year”.

In comparing actual revenues and expenditure amounts for the current period ending July 31, 2021, to the period ending July 31, 2019, we see a decrease in revenue of (\$662,689) or (16%) and a decrease in expenditures of \$471,933 or 26% for an overall decrease in net revenues of (\$190,756) or (8%). This is showing the difference between financial performances based on a comparison of two “legislative years.”

Salaries and Benefits

For FY 2021-2022, the salaries and benefits budget totals \$24,506,998 or 56.5% of the overall \$43,405,178 General Fund budget before budgeted board commitments. The \$24,506,998 includes a 4% vacancy rate. The actual vacancy factor for the period ending July 31, 2021 was 8.6%. The actual salary and benefit expenditures had a \$61,839 positive variance to budget at the end of June 2021.

Budget	\$ 4,021,974
Actual	<u>3,960,135</u>
Variance	<u>\$ 61,839</u>

General Fund
Statement of Revenues, Expenditures and Changes in Fund Balance
For the Two Months Ending July 31, 2021

	Annual Budget	YTD Budget	YTD Actual	YTD Variance \$ Fav/(Unfav)	YTD Variance % Fav/(Unfav)	YTD Budget Prior Year	YTD Actual Prior Year	YTD Prior Year Variance \$ Fav/(Unfav)	YTD Prior Year Variance % Fav/(Unfav)
REVENUES:									
Membership Dues	\$21,492,546	\$2,791,593	\$2,844,158	\$52,565	2%	\$2,962,499	\$2,760,367	(\$202,132)	(7%)
Accounting/Management Fees	658,255	109,710	110,543	833	1%	109,710	107,225	(2,485)	(2%)
Texas Bar Journal	556,577	72,700	85,134	12,434	17%	88,692	68,900	(19,792)	(22%)
Leadership SBOT	5,000								
MCLE Fees	3,453,950	574,729	597,173	22,444	4%	574,774	505,934	(68,840)	(12%)
TexasBar CLE	13,454,193	3,718,316	3,390,131	(328,185)	(9%)	3,940,049	3,295,578	(644,471)	(16%)
Investment Income	100,000	5,000	13,370	8,370	167%	68,000	56,317	(11,683)	(17%)
Lawyer Referral	170,000	22,000	55,121	33,121	151%	21,000	20,338	(662)	(3%)
Member Benefits	935,309	155,561	164,497	8,936	6%	176,561	218,070	41,509	24%
CDC Disciplinary Fees	555,405	96,163	87,331	(8,832)	(9%)	98,715	93,266	(5,449)	(6%)
Membership	12,250	2,060	3,695	1,635	79%	1,818	1,704	(114)	(6%)
Local Bars	12,600	5,300	2,500	(2,800)	(53%)	12,600	6,200	(6,400)	(51%)
Minority Affairs	409,620	213,500	117,985	(95,515)	(45%)		(3,000)	(3,000)	
Information Technology Dept.	1,200	200	200			200	200		
Website	495,000	89,000	76,797	(12,203)	(14%)	103,000	74,447	(28,553)	(28%)
Legal Access Division	17,000	5,000	9,900	4,900	98%	5,000	9,450	4,450	89%
Law Related Education	4,500	3,000		(3,000)	(100%)		1,300	1,300	
TYLA	65,000	1,000	1,500	500	50%	1,000	2,000	1,000	100%
Law Student Division	6,000	900	1,365	465	52%	900	825	(75)	(8%)
Purchasing & Facilities	46,500	1,305	1,335	30	2%	1,305	585	(720)	(55%)
Advertising Review	368,600	61,200	53,050	(8,150)	(13%)	60,902	48,350	(12,552)	(21%)
Miscellaneous, Sales Tax Discounts, Etc.	33,000	5,500	10,282	4,782	87%	13,000	2,901	(10,099)	(78%)
Credit Card Processing Fees	380,000	282,000	279,235	(2,765)	(1%)	275,000	287,390	12,390	5%
Rent	172,673	28,779	28,779			28,779	23,362	(5,417)	(19%)
TOTAL REVENUES	43,405,178	8,244,516	7,934,081	(310,435)	(4%)	8,543,504	7,581,709	(961,795)	(11%)
EXPENDITURES									
Executive Division									
Executive Director	680,604	109,308	100,928	8,380	8%	109,924	91,281	18,643	17%
Associate Executive Director/Legal Counsel	695,474	102,261	126,107	(23,846)	(23%)	103,163	104,987	(1,824)	(2%)
Deputy Executive Director	232,248	39,465	37,419	2,046	5%	39,844	35,364	4,480	11%
Deputy Executive Director/External Affairs	262,493	44,666	41,155	3,511	8%	45,131	39,504	5,627	12%
Officers & Directors	1,144,483	252,922	250,873	2,049	1%	213,267	151,899	61,368	29%
Human Resources	305,166	49,733	49,253	480	1%	50,192	48,178	2,014	4%
Training/Tuition	62,133	6,000	956	5,044	84%	4,000	4,000		100%
Total Executive Division	3,382,601	604,355	606,691	(2,336)	(0%)	565,521	471,213	94,308	17%

General Fund
Statement of Revenues, Expenditures and Changes in Fund Balance
For the Two Months Ending July 31, 2021

	<u>Annual Budget</u>	<u>YTD Budget</u>	<u>YTD Actual</u>	<u>YTD Variance \$ Fav/(Unfav)</u>	<u>YTD Variance % Fav/(Unfav)</u>	<u>YTD Budget Prior Year</u>	<u>YTD Actual Prior Year</u>	<u>YTD Prior Year Variance \$ Fav/(Unfav)</u>	<u>YTD Prior Year Variance % Fav/(Unfav)</u>
Member & Public Services Division									
Center for Legal History	153,576	30,182	13,042	17,140	57%	31,330	14,422	16,908	54%
Law Related Education	519,847	135,982	82,947	53,035	39%	116,297	101,011	15,286	13%
Governmental Relations	261,144	49,133	25,692	23,441	48%	47,575	27,718	19,857	42%
Texas Young Lawyers Association	1,010,511	170,159	95,776	74,383	44%	155,007	74,542	80,465	52%
LeadershipSBOT	98,672	18,700		18,700	100%	18,700	2,776	15,924	85%
Sections	340,715	54,828	53,093	1,735	3%	55,139	51,039	4,100	7%
Local Bars	460,582	54,576	34,175	20,401	37%	79,619	35,658	43,961	55%
Special Events	73,604	2,375	67	2,308	97%	2,595	7	2,588	100%
Law Student Department	20,266	5,886	37	5,849	99%	5,853		5,853	100%
SBOT Volunteer Committees	320,062	49,815	14,940	34,875	70%	49,440	230	49,210	100%
Total Member & Public Services Division	<u>3,258,979</u>	<u>571,636</u>	<u>319,769</u>	<u>251,867</u>	<u>44%</u>	<u>561,555</u>	<u>307,403</u>	<u>254,152</u>	<u>45%</u>
Legal & Attorney Services Division									
Legal & Attorney Services Division Director	234,651	63,557	47,638	15,919	25%	39,323	36,970	2,353	6%
Texas Lawyers Assistance Program	494,789	79,592	66,871	12,721	16%	81,516	58,307	23,209	28%
Legal Access Division	1,528,472	143,763	117,478	26,285	18%	217,616	189,659	27,957	13%
Total Legal & Attorney Services Division	<u>2,257,912</u>	<u>286,912</u>	<u>231,987</u>	<u>54,925</u>	<u>19%</u>	<u>338,455</u>	<u>284,936</u>	<u>53,519</u>	<u>16%</u>
Access to Justice Commission	686,301	91,950	63,232	28,718	31%	140,857	71,805	69,052	49%
Member Benefits	88,263	7,250	1,000	6,250	86%	7,250	1,000	6,250	86%
Research & Analysis	239,555	36,795	26,975	9,820	27%	36,861	26,129	10,732	29%
Law Practice Management	181,780	31,879	27,954	3,925	12%	30,447	27,036	3,411	11%
Professional Development Division									
Texas Bar CLE	9,682,518	1,824,831	1,320,108	504,723	28%	2,804,057	1,238,592	1,565,465	56%
Minority Affairs	546,474	50,413	38,030	12,383	25%	47,040	39,236	7,804	17%
Total Professional Development	<u>10,228,992</u>	<u>1,875,244</u>	<u>1,358,138</u>	<u>517,106</u>	<u>28%</u>	<u>2,851,097</u>	<u>1,277,828</u>	<u>1,573,269</u>	<u>55%</u>
Attorney Compliance Division									
Office of Attorney Compliance Director	188,133	30,162	30,256	(94)	(0%)	31,504	29,190	2,314	7%
Advertising Review	150,397	22,751	24,671	(1,920)	(8%)	24,498	23,701	797	3%
Client Attorney Assistance Program	536,421	88,922	90,960	(2,038)	(2%)	90,403	88,881	1,522	2%
Lawyer Referral	373,183	72,025	73,155	(1,130)	(2%)	61,909	60,520	1,389	2%
MCLE	571,649	94,878	90,796	4,082	4%	102,345	92,631	9,714	9%
Total Attorney Compliance Division	<u>1,819,783</u>	<u>308,738</u>	<u>309,838</u>	<u>(1,100)</u>	<u>(0%)</u>	<u>310,659</u>	<u>294,923</u>	<u>15,736</u>	<u>5%</u>
Operations/Security Division									
Purchasing & Facilities	1,311,814	218,723	223,367	(4,644)	(2%)	209,112	189,269	19,843	9%
Total Operations/Security Division	<u>1,311,814</u>	<u>218,723</u>	<u>223,367</u>	<u>(4,644)</u>	<u>(2%)</u>	<u>209,112</u>	<u>189,269</u>	<u>19,843</u>	<u>9%</u>

General Fund
Statement of Revenues, Expenditures and Changes in Fund Balance
For the Two Months Ending July 31, 2021

	<u>Annual Budget</u>	<u>YTD Budget</u>	<u>YTD Actual</u>	<u>YTD Variance \$ Fav/(Unfav)</u>	<u>YTD Variance % Fav/(Unfav)</u>	<u>YTD Budget Prior Year</u>	<u>YTD Actual Prior Year</u>	<u>YTD Prior Year Variance \$ Fav/(Unfav)</u>	<u>YTD Prior Year Variance % Fav/(Unfav)</u>
Finance Division									
Accounting	1,052,091	173,299	158,464	14,835	9%	179,161	154,864	24,297	14%
Membership	621,780	104,587	101,869	2,718	3%	100,596	108,757	(8,161)	(8%)
Other Administrative	2,106,883	401,146	414,628	(13,482)	(3%)	414,687	420,001	(5,314)	(1%)
Total Finance Division	<u>3,780,754</u>	<u>679,032</u>	<u>674,961</u>	<u>4,071</u>	<u>1%</u>	<u>694,444</u>	<u>683,622</u>	<u>10,822</u>	<u>2%</u>
Information Technology Division									
Information Technology	1,233,964	177,082	156,989	20,093	11%	190,978	135,398	55,580	29%
Customer Service	386,118	57,600	52,479	5,121	9%	60,345	44,758	15,587	26%
Total Information Technology Division	<u>1,620,082</u>	<u>234,682</u>	<u>209,468</u>	<u>25,214</u>	<u>11%</u>	<u>251,323</u>	<u>180,156</u>	<u>71,167</u>	<u>28%</u>
Communications Division									
Office of Communications Director	258,476	53,319	38,227	15,092	28%	49,678	36,990	12,688	26%
Bar Journal	1,306,390	309,676	301,997	7,679	2%	224,171	219,980	4,191	2%
Printing	95,515	14,908	16,498	(1,590)	(11%)	18,860	15,514	3,346	18%
Graphics	227,823	40,025	30,043	9,982	25%	39,996	27,467	12,529	31%
Public Information	172,045	28,408	24,056	4,352	15%	31,508	23,712	7,796	25%
Web Management	408,740	71,677	35,747	35,930	50%	72,549	63,793	8,756	12%
Total Communications Division	<u>2,468,989</u>	<u>518,013</u>	<u>446,568</u>	<u>71,445</u>	<u>14%</u>	<u>436,762</u>	<u>387,456</u>	<u>49,306</u>	<u>11%</u>
Public Protection Division									
Chief Disciplinary Counsel	9,918,219	1,649,421	1,544,510	104,911	6%	1,638,763	1,463,637	175,126	11%
Ombudsman	87,223	15,887	14,510	1,377	9%	16,005	13,975	2,030	13%
Cmte on Disc Rules/Referendum	25,000	4,500		4,500	100%	2,250	141	2,109	94%
Grievance Oversight Committee	48,800	8,065		8,065	100%	8,260	241	8,019	97%
Unauthorized Practice of Law	170,000	13,195	5,986	7,209	55%	13,683	8,856	4,827	35%
Professional Ethics Commission	12,662	3,828	3,895	(67)	(2%)				
Board of Disciplinary Appeals	528,669	82,876	76,204	6,672	8%	101,327	68,143	33,184	33%
Total Public Protection Division	<u>10,790,573</u>	<u>1,777,772</u>	<u>1,645,105</u>	<u>132,667</u>	<u>7%</u>	<u>1,780,288</u>	<u>1,554,993</u>	<u>225,295</u>	<u>13%</u>
TOTAL EXPENDITURES	<u>42,116,378</u>	<u>7,242,981</u>	<u>6,145,053</u>	<u>1,097,928</u>	<u>15%</u>	<u>8,214,631</u>	<u>5,757,769</u>	<u>2,456,862</u>	<u>30%</u>
Transfers to:									
Bldg & Equip Fund	288,800	288,800	288,800			288,800	288,800		
Technology Fund	500,000	500,000	500,000			500,000	500,000		
Client Security Fund	500,000	500,000	500,000			700,000	700,000		
TOTAL TRANSFERS	<u>1,288,800</u>	<u>1,288,800</u>	<u>1,288,800</u>			<u>1,488,800</u>	<u>1,488,800</u>		
TOTAL EXPENDITURES & TRANSFERS	<u>43,405,178</u>	<u>8,531,781</u>	<u>7,433,853</u>	<u>1,097,928</u>	<u>13%</u>	<u>9,703,431</u>	<u>7,246,569</u>	<u>2,456,862</u>	<u>25%</u>

General Fund
Statement of Revenues, Expenditures and Changes in Fund Balance
For the Two Months Ending July 31, 2021

	<u>Annual Budget</u>	<u>YTD Budget</u>	<u>YTD Actual</u>	<u>YTD Variance \$ Fav/(Unfav)</u>	<u>YTD Variance % Fav/(Unfav)</u>	<u>YTD Budget Prior Year</u>	<u>YTD Actual Prior Year</u>	<u>YTD Prior Year Variance \$ Fav/(Unfav)</u>	<u>YTD Prior Year Variance % Fav/(Unfav)</u>
Excess (Deficit) of Revenues Over Expenditures & Transfers		<u>(287,265)</u>	<u>500,228</u>	<u>787,493</u>	<u>274%</u>	<u>(1,159,927)</u>	<u>335,140</u>	<u>1,495,067</u>	<u>129%</u>
BOARD COMMITMENTS									
Board Commitment - SLRAP	515,000					515,000	515,000		
Board Commitment - Sheeran-Crowley Memorial Trust						225,000	225,000		
Board Commitment - Client Security Fund	200,000	200,000	200,000			333,333	333,333		
Board Commitment - Technology Fund	513,398	513,398	513,398			1,240,000	1,240,000		
Board Commitment - Texas Opportunity & Justice Incubator Program	410,764	14,367	14,367			6,057	6,057		
Board Commitment - Presidential Initiatives	157,404	5,266	5,266				192	(192)	
Board Commitment - Statewide Pro Bono Campaign	41,975	5,000	5,000						
Board Commitment - Communications Projects	31,111	32	32			64	64		
Board Commitment - Archives Digitization Project	51,500								
Board Commitment - ABA Young Lawyer's Summit	15,000								
Board Commitment - LRE Projects	179								
Board Commitment - Contingency for Southern Conference of Bar Presidents	75,000								
Board Commitment - Insurance	114,674	6,746	6,746						
Board Commitment - Lavaca Building Repair & Renovations	1,258,920								
Board Commitment - Reserve for Rules Vote	71,657								
Board Commitment - Reserve for Run-Off Election	70,000								
Board Commitment - Reserve for Legal	350,000								
TOTAL BOARD COMMITMENTS	<u>3,876,582</u>	<u>744,809</u>	<u>744,809</u>			<u>2,319,454</u>	<u>2,319,646</u>	<u>(192)</u>	<u>(0%)</u>
TOTAL YTD INCREASE (REDUCTION) IN FUND BALANCE	<u>(3,876,582)</u>	<u>(1,032,074)</u>	<u>(244,581)</u>	<u>787,493</u>	<u>76%</u>	<u>(3,479,381)</u>	<u>(1,984,506)</u>	<u>1,494,875</u>	<u>43%</u>

**State Bar of Texas
General Fund
Balance Sheet
As of July 31, 2021**

	YTD	Prior YTD
Assets		
Cash & Money Market Funds	\$ 13,327,152	\$ 10,743,962
Investments	26,857,803	24,558,475
Adjust Investments to Market	178,833	344,783
Total Cash and Investments at FMV	40,363,788	35,647,220
Accounts Receivable:		
Net Accounts Receivable - Sales	53,231	58,338
Accrued Interest	42,350	61,990
Interfund	2,117,513	865,415
Other	145,495	190,844
Inventory	12,846	11,557
Prepaid Expenditures	823,072	683,899
Total Assets	\$ 43,558,295	\$ 37,519,263
Liabilities and Fund Equity		
Liabilities		
Accounts Payable:		
Cash - A/P		
Trade	\$ 1,329,950	\$ 409,217
Interfund	5,895,559	6,286,634
Accrued Liabilities	273,672	287,850
Deferred Revenue -		
Membership Dues	13,843,956	11,918,368
Other	316,704	348,157
Other Liabilities	162,675	63,244
Total Liabilities	21,822,516	19,313,470

**State Bar of Texas
General Fund
Balance Sheet
As of July 31, 2021**

	YTD	Prior YTD
Total Liabilities and Fund Equity Continued		
Fund Balances		
Nonspendable - Prepays at May 31, 2021	\$ 969,050	
Nonspendable - Inventory at May 31, 2021	11,680	
Nonspendable - Investments FMV Adjustment at May 31, 2021	201,258	
Board Committed - Minimum Reserve	9,140,350	
Board Committed - Technology Fund	513,398	
Board Committed - Lavaca Building Operations	500,000	
Board Committed - Lavaca Building Renovations/Repair	500,000	
Board Committed - 1415 Lavaca Building Purchase	226,124	
Board Committed - Texas Opportunity and Justice Incubator Program	410,764	
Board Committed - Legal Reserve Account	350,000	
Board Committed - Client Security Fund	400,000	
Board Committed - Presidential Initiatives	150,404	
Board Committed - Insurance Expenses	114,674	
Board Committed - Statewide Pro Bono Campaign	41,975	
Board Committed - Ethics Initiatives	11,111	
Board Committed - Contingency for SCBP	75,000	
Board Committed - Public Information Campaign	20,000	
Board Committed - Archives Digitization Project	51,500	
Board Committed - Law Focused Education Programs	179	
Board Committed - ABA Young Lawyers Division Summit	15,000	
Board Committed - Student Loan Repayment Assistance Program	515,000	
Board Committed - Run-off Election Reserve	70,000	
Board Committed - Referendum Reserve	71,657	
Amount Available for Board Commitments	7,621,235	
Total Fund Balance at May 31, 2021	\$ 21,980,359	\$ 20,390,297
Current Year Operations		
Nonspendable - Prepays at July 31, 2021	(145,978)	
Nonspendable - Inventory at July 31, 2021	1,166	
Nonspendable - Investments FMV Adjustment at July 31, 2021	(22,425)	
Board Committed - Technology Fund	(513,398)	
Board Committed - Client Security Fund	(200,000)	
Board Committed - Texas Opportunity and Justice Incubator Program	(14,367)	
Board Committed - Presidential Initiatives	(5,266)	
Board Committed - Statewide Pro Bono Campaign	(5,000)	
Board Committed - Communications Projects	(32)	
Board Committed - Insurance Expenses	(6,746)	
Amount Available for Board Commitment from Current Year Operations	\$ 667,467	
Total Current Year Increase (Reduction) in Fund Balance	(244,579)	(2,184,503)
Total Fund Balance	21,735,779	18,205,793
Total Liabilities and Fund Balance	\$ 43,558,295	\$ 37,519,263

State Bar of Texas
Texas Bar Books
Statement of Revenues and Expenses
For the Two Months Ending July 31, 2021

	Y-T-D Budget	Y-T-D Actual	Budget %	2021-2022 Budget
Revenues:				
Book Sales Net of Estimated Returns	\$93,102	\$93,522	(0%)	\$1,668,601
Online Sales	110,328	113,563	(3%)	673,560
Total Sales	203,430	207,085	(2%)	2,342,161
Fees	5,200	21,512	(314%)	30,000
Interest	50	14	72%	300
Royalty	0	18,764	0%	1,323,500
Other Revenue	8,152	8,152	0%	48,922
Total Revenues	\$ 216,832	\$ 255,527	(18%)	\$ 3,744,883
Cost of Goods Sold:				
Finished Products	15,828	14,046	11%	283,662
Royalties	0	0	0%	155,681
Other	3,000	19	99%	75,000
Total Cost of Goods Sold	18,828	14,065	25%	514,343
Operating Expenses:				
Salaries	218,032	202,836	7%	1,308,192
Benefits	75,002	61,559	18%	450,010
Travel	12,000	600	95%	44,500
Meetings & Conferences	400	0	100%	2,400
Professional Services	17,770	23,776	(34%)	135,624
Publicity/Advertising	5,000	54,004	(980%)	69,900
Publicity/Advertising for Specific Titles	7,500	4,273	43%	22,100
Dues/Subscriptions/Licenses	6,915	9,601	(39%)	68,215
Education/Training	2,000	716	64%	9,440
Supplies/Awards/Gifts/Spec. Items	2,900	3,364	(16%)	27,500
Rentals - Office, Equipment, Storage	27,396	25,093	8%	164,376
Maintenance/Repair	5,100	22,550	(342%)	30,600
Postage and Freight	8,228	3,696	55%	141,494
Telephone	650	1,134	(74%)	3,900
Insurance	1,250	937	25%	7,500
Administrative Fee	91,742	91,742	0%	550,456
Bad Debts	2,328	(15,295)	757%	41,715
Depreciation/Amortization	9,000	0	100%	54,000
Capital Lease Expense	0	0	0%	10,000
Copying	90	11	88%	540
Total Operating Expenses	493,303	490,597	1%	3,142,462
Total Expenses	512,131	504,662	1%	3,656,805
Net Income/(Loss) Before Operating Transfer	(295,299)	(249,135)	16%	88,078
Net Income/(Loss)	\$ (295,299)	\$ (249,135)	16%	\$ 88,078

State Bar of Texas
Texas Bar Books
Statement of Net Position
As of July 31, 2021

	YTD	Prior YTD
Assets		
Net Accounts Receivable - Sales	\$573,791	\$420,099
Accounts Receivable - Other	(951)	
Interfund Receivable - General Fund	429,249	546,848
Inventory		
Inventory - Finished Goods	397,187	397,746
Inventory - Work in Process	129	138,298
Less Inventory - Reserve	(96,254)	(121,557)
Total Inventory Less Reserves	301,062	414,487
Fixed Assets:		
Equipment/Software	634,680	533,820
Less Accumulated Depreciation	(318,315)	(274,034)
Net Fixed Assets	316,365	259,786
Total Assets	\$ 1,619,516	\$ 1,641,220
 Liabilities and Net Position		
Liabilities		
Payables	10,321	7,057
Deferred Revenue	(2,391)	(2,391)
Compensable Leave	102,755	101,516
Total Liabilities	110,685	106,182
Net Position		
Net Position at May 31, 2021	1,757,966	1,552,507
Current Year Revenues	255,528	245,669
Current Year Expenditures	(504,663)	(263,137)
Current Year Operations	(249,135)	(17,468)
Total Net Position at July 31, 2021	(249,135)	1,535,039
Total Liabilities and Net Position	\$ 1,619,516	\$ 1,641,221

State Bar of Texas
Client Security Fund
Statement of Revenues & Expenditures
For the Two Months Ending July 31, 2021

Revenues:

Interest	\$ 8,144
Restitution/Other Income	55,381
Total Revenues	<u>63,525</u>

Expenditures:

Claims	4,000
Total Expenditures	<u>4,000</u>

Excess (Deficit) of Revenue Over Expenditures	<u>59,525</u>
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General Fund Operating Transfer In	500,000
General Fund Committed Funds Transfer In	200,000
Total Transfers In from General Fund	<u>700,000</u>

Net Increase (Decrease) in the Fair Value of Investments	<u>(8,029)</u>
Net after Operating Transfer & Unrealized Net Gain (Loss)	<u>\$ 751,496</u>

State Bar of Texas
Client Security Fund
Balance Sheet
As of July 31, 2021

	YTD	Prior YTD
Assets		
Cash & Money Market Accts.	\$607,580	\$57,595
Investments	3,032,471	3,033,765
Adjust Investments to Market	95,200	137,919
Interest Receivable	3,415	3,415
	\$ 3,738,666	\$ 3,232,694
Total Assets		
Liabilities and Fund Balance		
Due To (From) General Fund	(348,286)	(545,925)
Total Liabilities	(348,286)	(545,925)
Fund Balance		
Beginning Fund Balance	3,335,456	2,817,369
Current Year Activity	751,496	961,250
Total Fund Balance	4,086,952	3,778,619
	\$ 3,738,666	\$ 3,232,694
Total Liabilities and Fund Balance	\$ 3,738,666	\$ 3,232,694

State Bar of Texas
Combining Statement of Revenue & Expenditures
And Changes in Fund Balance
All Special Revenue Funds
For the Two Months Ending July 31, 2021

	Law Focused Grants	TBLS	Convention Fund	Texas Law Center	Texas Bar College	Technology Fund	Misc Grant Fund	Total
Revenues:								
Fees		\$76,450	\$51,110		\$129,403			\$256,963
Sales					28			28
Investments	56	181	47	9,402	50			9,736
Grants	309,781						170,400	480,181
Contributions					200		3,117	3,317
Other Revenue		2,805	172					2,977
Total Revenues	309,837	79,436	51,329	9,402	129,681		173,517	753,202
Expenditures:								
Salaries	238	79,083			11,247			90,568
Benefits	18	25,657			3,636			29,311
Travel	327	4,818			10,807			15,952
Meetings & Conferences		1,591	62,838		8,311			72,740
Professional Services	80,125	21,261	666	70,692	977			173,721
Publicity/Advertising		5,450	16,500		374			22,324
Dues/Subscriptions/Licenses	1,942	229		166	393			2,730
Supplies/Awards/Gifts/Spec. Items	9,004	2,939			1,283			13,226
Rentals - Office, Equipment, Storage		24,376			109			24,485
Maintenance/Repair				68,291		53,851		122,142
Utilities				400				400
Postage and Freight	907	974			2,251			4,132
Telephone		3,022			78			3,100
Administrative	704	12,767	6,300		5,233			25,004
Fixed Assets						63,050		63,050
Printing and Copying			2		928			930
Total Expenditures	93,265	182,167	86,306	139,549	45,627	116,901		663,815
Transfer (In) / Out				(288,800)		(1,013,398)		(1,302,198)
Total Expenditures & Transfers	93,265	182,167	86,306	(149,251)	45,627	(896,497)		(638,383)
NET INCREASE (DECREASE) IN THE FAIR VALUE OF INVESTMENTS				(8,869)				(8,869)
Total Revenues less Expenditures	216,572	(102,731)	(34,977)	149,784	84,054	896,497	173,517	1,382,716
Beginning Fund Balance at June 1, 2021	\$0	\$2,625,820	\$314,420	\$4,685,703	\$357,318	\$1,005,304	\$0	\$8,988,564
Ending Fund Balance at July 31, 2021	\$216,572	\$2,523,089	\$279,443	\$4,835,487	\$441,372	\$1,901,801	\$173,517	\$10,371,280