

**State Bar of Texas General Fund
Financial Highlights
For the Year Ended May 31, 2021
(PREPARED FROM UNAUDITED FINANCIAL REPORTS)**

Total General Fund results – As of May 31, 2021, the General Fund had a net excess of revenues over expenditures and transfers of \$7,622,448 compared to a budgeted net increase of \$0. This resulted in a positive overall variance of \$7,622,448.

	Actual	Budget	Variance	% Variance
Total Revenues	\$42,604,580	44,391,553	(1,786,973)	(4%)
Total Expenditures and Transfers	34,984,632	44,391,553	9,406,921	21%
Net Excess	\$7,619,948	0	\$7,619,948	

Revenues

For the year ending May 31, 2021, total revenues did not meet the budgeted revenues by (\$1,786,973) or (4%), thereby producing a negative actual to budget variance. An analysis of the revenues shows that the following departments had a negative revenue variance more than (\$100,000) or (\$10,000) and (10%) for the year ending May 31, 2021.

- Texas Bar Journal – Total Negative Revenue Variance: (\$86,484) or (14%) - This negative variance results primarily from a decrease in advertising revenue compared to budgeted advertising revenue.
- Investments – Total Negative Revenue Variance: (\$281,419) or (70%) - This negative variance is due the drop in investment return rates on fixed income securities as a result of the pandemic.
- Minority Affairs – Total Negative Revenue Variance: (\$305,065) or (80%) – This negative variance is due to a reduction in fees and contributions due to holding the Texas Minority Counsel Program virtually. This decrease will be offset with savings in expenditures.
- Purchasing & Facilities– Total Negative Revenue Variance: (\$43,468) or (93%) - This negative variance is due to a decrease in supply orders and copies needed.
- Advertising Review – Total Negative Revenue Variance: (\$83,700) or (23%) – This negative revenue variance is due to lower than anticipated advertising review submissions.

- Miscellaneous Revenue – Total Negative Revenue Variance: (\$37,574) or (46%) - This negative variance is due to a decrease in the hotel occupancy tax refunds received.

An analysis of the revenues shows that the following departments had positive revenue variances in excess of \$10,000 and 10% for the year ending May 31, 2021.

- Lawyer Referral – Total Positive Revenue Variance: \$17,338 or 10% - This positive revenue variance results from an unanticipated increase in fees.
- Website – Total Positive Revenue Variance: \$134,415 or 30% - This positive revenue variance results primarily from higher than expected revenue generated in connection with law firm employment advertising.
- Legal Access Division – Total Positive Revenue Variance: \$49,400 or 412% - This positive variance is due to an increase in the number of legal aid providers who attended the Poverty Law conference.
- TYLA – Total Positive Revenue Variance: \$42,110 or 65% - This positive variance is due to higher than anticipated fees collected for the National Trial Competition.
- Credit Card Processing Fees – Total Positive Revenue Variance: \$48,845 or 13% - This positive variance is due to higher than anticipated convenience fees charged for membership dues. The convenience fee revenue is completely offset by credit card fees charged by the State Bar's merchant service provider.

Expenditures

For the year ending May 31, 2021, total expenditures were under the allocated budget by \$9,406,921 or 22%, which resulted in a positive actual to budget variance.

An analysis of the expenditures shows that four departments, Center for Legal History (Archives), Governmental Relations, Research & Analysis, Printing and Graphics had large positive expenditure variances more than \$10,000 and 10% in salaries and benefits due to open positions or staff turnover.

An analysis of the expenditures shows that the following departments had positive expense variances in excess of \$10,000 and 10% for the year ending May 31, 2021, primarily resulting from cancellation of, and/or change to, virtual meetings and associated travel to prevent the spread of COVID-19 and other descriptions provided below:

- Office of Executive Director – Total Positive Expenditure Variance: \$89,335 or 13% - Positive variances are in benefits and travel.

Expenditures (cont.)

- Officers & Directors – Total Positive Expenditure Variance: \$375,623 or 39% - Variances are in travel, meetings & conferences and printing. These are partially offset by a large negative variance in insurance expense.
- Training & Tuition – Total Positive Expenditure Variance: \$51,532 or 72% - Variances are in education and training.
- Law Related Education – Total Positive Expenditure Variance: \$97,851 or 19% - Variances are in salaries, benefits, travel and meetings & conferences. The positive variances are partially offset by a negative variance in professional services.
- TYLA– Total Positive Expenditure Variance: \$446,067 or 44% - Variances are primarily in travel and meetings & conferences.
- SBOT Leadership Academy– Total Positive Expenditure Variance: \$90,213 or 91% - Variances are primarily in travel and meetings & conferences.
- Local Bars – Total Positive Expenditure Variance: \$249,564 or 54% - Variances are primarily in salaries, benefits, travel and meetings & conferences.
- Special Events – Total Positive Expenditure Variance: \$73,420 or 100% - Variances are primarily in travel and meetings & conferences.
- Law Student Department – Total Positive Expenditure Variance: \$14,387 or 71% - Variances are primarily in travel, meetings & conferences, training and supplies.
- SBOT Volunteer Committees – Total Positive Expenditure Variance: \$253,132 or 80% - Variances are primarily in salaries, benefits, travel and meetings & conferences.
- Legal Access Division – Total Positive Expenditure Variance: \$273,085 or 18% - Variances are primarily in salaries, benefits, travel and meetings & conferences.
- Access to Justice Commission – Total Positive Expenditure Variance: \$221,872 or 29% - Variances are primarily in salaries, benefits, travel, meetings & conferences and printing.
- Member Benefits – Total Positive Expenditure Variance: \$127,403 or 74% - Variance is primarily due to an accounting change to advertising expense.
- Minority Affairs – Total Positive Expenditure Variance: \$237,885 or 45% - Variances are primarily in travel and meetings & conferences.
- Information Technology – Total Positive Expenditure Variance: \$196,791 or 16% - Variances are primarily in salaries, benefits, professional services and maintenance & repair.
- Office of Communications Division Director – Total Positive Expenditure Variance: \$31,334 or 12% - Variances are primarily in travel, supplies and publicity advertising unspent due to the cancellation of in-person events.

Expenditures (cont.)

- Public Information – Total Positive Expenditure Variance: \$23,227 or 14% - Variance is primarily in printing and postage due to a decrease in requests for educational pamphlets due to COVID-19.
- Website – Total Positive Expenditure Variance: \$131,139 or 31% - Variances are primarily due to savings in professional services, as well as travel and meetings & conferences.
- Office of Chief Disciplinary Counsel – Total Positive Expenditure Variance: \$778,663 or 8% - Variance is spread across several expenditure categories, but primarily in salaries and benefits, travel, meetings and conferences, professional services, supplies, and postage and freight.
- Grievance Oversight Committee – Total Positive Expenditure Variance: \$32,938 or 67% - Variances are primarily in travel and meetings & conferences.
- Unauthorized Practice of Law – Total Positive Expenditure Variance: \$113,709 or 67% - Variances are primarily in travel, meetings & conferences, professional services and publicity.
- Board of Disciplinary Appeals – Total Positive Expenditure Variance: \$171,637 or 27% - Variances are primarily in salaries, benefits, travel and meetings & travel.

TexasBarCLE (TBCLE)

For the year ending May 31, 2021, TexasBarCLE’s net revenues over expenditures amount exceeded its budget target by \$3,538,103, thereby producing a positive actual to budget variance.

	Actual	Budget	Variance	% Variance
TBCLE Revenues	\$13,114,832	\$14,251,844	(\$1,137,012)	(8%)
TBCLE Expenditures	5,426,487	10,101,602	4,675,115	46%
Net TBCLE Income	\$7,688,344	\$4,150,241	\$3,538,103	85%

Due to the pandemic, all originally scheduled live courses beginning in mid-March 2020 were held as a webcast through the rest of calendar year 2020 and remain webcasts during calendar year 2021. These changes have affected TBCLE’s live course revenue, which is the main reason for the (8%) reduction in budget to actual revenue. Live courses are budgeted to receive \$6,197,183 in revenue and \$6,221,233 in expenses. Of the budgeted live course expenses, \$4 million is budgeted for travel, meetings and conferences, rentals and other expenses. The reduction of expenditures, specifically in the travel, meetings and conferences, and rental categories, due to

the cancellation of live courses during FY2021 has completely offset the decrease in revenues for live courses.

In comparing TBCLE's performance to previous years, it is appropriate to make two comparisons: (1) compare the current fiscal year 20-21 to the previous fiscal year 19-20; and (2) compare the current fiscal year 20-21 to fiscal year 18-19. Fiscal years ending in odd numbers are considered to be "non-legislative years", in other words, they do not follow a legislative session. Fiscal years ending in even numbers are considered to be "legislative years" because they do follow a legislative session and TBCLE generally sees a surge in revenues following a legislative year (even numbered fiscal years). The surge in revenue generally results from legal issues arising during the legislative process; thereby creating a need for new or revised CLE programs. Fiscal year 20-21 is a "non-legislative" year.

In comparing actual revenues and expenditure amounts for the year ending May 31, 2021 to the prior year ending May 31, 2020, we see a decrease in revenues of (\$513,170) or (4%), and a decrease in expenditures of 3,287,323 or 38% for an overall increase in net revenues of \$2,774,153 or 56%. This is showing the difference between financial performances based on a comparison of a "non-legislative year" to a "legislative year".

In comparing actual revenues and expenditure amounts for the current year ending May 31, 2021, to the year ending May 31, 2019, we see a decrease in revenue of (\$1,160,326) or (8%) and a decrease in expenditures of \$4,091,713 or 43% for an overall increase in net revenues of \$2,931,387 or 62%. This is showing the difference between financial performances based on a comparison of two "non-legislative years."

Salaries and Benefits

For FY 2020-2021, the salaries and benefits budget totals \$25,220,012 or 56.8% of the overall \$44,391,552 General Fund budget before budgeted board commitments. The \$25,220,012 includes a 4% vacancy rate. The actual vacancy factor for the year ending May 31, 2021 was 6.4%. The actual salary and benefit expenditures had a \$815,604 positive variance to budget at the end of May 2021.

Budget	\$ 25,220,011
Actual	<u>24,404,407</u>
Variance	<u>\$ 815,604</u>

General Fund
Statement of Revenues, Expenditures and Changes in Fund Balance
For the Twelve Months Ending May 31, 2021
UNAUDITED

	<u>Annual Budget</u>	<u>YTD Budget</u>	<u>YTD Actual</u>	<u>YTD Variance \$ Fav/(Unfav)</u>	<u>YTD Variance % Fav/(Unfav)</u>	<u>YTD Budget Prior Year</u>	<u>YTD Actual Prior Year</u>	<u>YTD Prior Year Variance \$ Fav/(Unfav)</u>	<u>YTD Prior Year Variance % Fav/(Unfav)</u>
REVENUES:									
Membership Dues	\$21,348,853	\$21,348,853	\$21,252,132	(\$96,721)	(0%)	\$20,783,246	\$21,073,856	\$290,610	1%
Accounting/Management Fees	658,255	658,255	658,255			650,351	650,351		
Texas Bar Journal	632,545	632,545	546,061	(86,484)	(14%)	629,878	632,031	2,153	0%
Leadership SBOT	5,000	5,000		(5,000)	(100%)	10,000	7,000	(3,000)	(30%)
MCLE Fees	3,460,950	3,460,950	3,405,087	(55,863)	(2%)	3,257,183	3,376,884	119,701	4%
TexasBar CLE	14,251,844	14,251,844	13,114,832	(1,137,012)	(8%)	13,955,703	13,628,001	(327,702)	(2%)
Investment Income	400,000	400,000	118,581	(281,419)	(70%)	350,000	939,130	589,130	168%
Lawyer Referral	180,000	180,000	197,338	17,338	10%	190,000	155,826	(34,174)	(18%)
Member Benefits	911,309	911,309	957,886	46,577	5%	844,909	872,804	27,895	3%
CDC Disciplinary Fees	564,853	564,853	579,117	14,264	3%	553,240	567,183	13,943	3%
Membership	10,900	10,900	16,260	5,360	49%	14,475	13,078	(1,397)	(10%)
Local Bars	12,600	12,600		(12,600)	(100%)	12,600	6,700	(5,900)	(47%)
Minority Affairs	381,815	381,815	76,750	(305,065)	(80%)	350,000	482,478	132,478	38%
Information Technology Dept.	1,200	1,200				1,200	1,200		
Website	445,000	445,000	579,415	134,415	30%	405,000	586,256	181,256	45%
Legal Access Division	12,000	12,000	61,400	49,400	412%	23,000	17,275	(5,725)	(25%)
Law Related Education	9,256	9,256	1,450	(7,806)	(84%)	9,256	9,550	294	3%
TYLA	65,000	65,000	107,110	42,110	65%	60,000	73,820	13,820	23%
Law Student Division	6,000	6,000	7,230	1,230	21%	6,000	6,540	540	9%
Purchasing & Facilities	46,500	46,500	3,032	(43,468)	(93%)	46,500	31,425	(15,075)	(32%)
Advertising Review	368,000	368,000	284,300	(83,700)	(23%)	380,000	329,300	(50,700)	(13%)
Miscellaneous, Sales Tax Discounts, Etc.	82,000	82,000	44,426	(37,574)	(46%)	74,000	75,054	1,054	1%
Credit Card Processing Fees	365,000	365,000	413,845	48,845	13%	330,000	376,615	46,615	14%
Rent	172,673	172,673	172,673			172,673	172,673		
TOTAL REVENUES	<u>44,391,553</u>	<u>44,391,553</u>	<u>42,598,380</u>	<u>(1,793,173)</u>	<u>(4%)</u>	<u>43,109,214</u>	<u>44,085,030</u>	<u>975,816</u>	<u>2%</u>
EXPENDITURES									
Executive Division									
Executive Director	684,300	684,300	594,993	89,307	13%	670,896	629,378	41,518	6%
Associate Executive Director/Legal Counsel	700,889	700,889	691,711	9,178	1%	661,868	593,962	67,906	10%
Deputy Executive Director	236,649	236,649	219,110	17,539	7%	226,500	213,875	12,625	6%
Deputy Executive Director/External Affairs	265,280	265,280	243,015	22,265	8%	261,955	248,517	13,438	5%
Special Financial Advisor						193,491	129,674	63,817	33%
Officers & Directors	970,817	970,817	597,694	373,123	38%	850,117	721,404	128,713	15%
Human Resources	308,161	308,161	307,019	1,142	0%	294,760	294,737	23	0%
Training/Tuition	71,133	71,133	19,601	51,532	72%	71,133	51,026	20,107	28%
Total Executive Division	<u>3,237,229</u>	<u>3,237,229</u>	<u>2,673,143</u>	<u>564,086</u>	<u>17%</u>	<u>3,230,720</u>	<u>2,882,573</u>	<u>348,147</u>	<u>11%</u>

General Fund
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For the Twelve Months Ending May 31, 2021
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Member & Public Services Division									
Center for Legal History	160,623	160,623	83,277	77,346	48%	154,037	143,553	10,484	7%
Law Related Education	523,895	523,895	426,089	97,806	19%	512,851	488,228	24,623	5%
Governmental Relations	311,496	311,496	182,570	128,926	41%	173,238	166,297	6,941	4%
Texas Young Lawyers Association	1,022,902	1,022,902	569,351	453,551	44%	1,010,999	792,414	218,585	22%
LeadershipSBOT	98,672	98,672	8,459	90,213	91%	98,672	89,304	9,368	9%
Sections	343,782	343,782	325,734	18,048	5%	335,660	334,337	1,323	0%
Local Bars	459,225	459,225	209,661	249,564	54%	455,312	375,919	79,393	17%
Special Events	73,604	73,604	184	73,420	100%	73,604	46,699	26,905	37%
Law Student Department	20,266	20,266	5,879	14,387	71%	20,266	10,556	9,710	48%
SBOT Volunteer Committees	317,812	317,812	64,680	253,132	80%	280,510	259,898	20,612	7%
Total Member & Public Services Division	<u>3,332,277</u>	<u>3,332,277</u>	<u>1,875,884</u>	<u>1,456,393</u>	<u>44%</u>	<u>3,115,149</u>	<u>2,707,205</u>	<u>407,944</u>	<u>13%</u>
Legal & Attorney Services Division									
Legal & Attorney Services Division Director	237,184	237,184	227,392	9,792	4%	229,745	224,846	4,899	2%
Texas Lawyers Assistance Program	496,731	496,731	474,527	22,204	4%	401,146	382,367	18,779	5%
Legal Access Division	1,539,040	1,539,040	1,265,970	273,070	18%	1,521,608	1,373,964	147,644	10%
Total Legal & Attorney Services Division	<u>2,272,955</u>	<u>2,272,955</u>	<u>1,967,889</u>	<u>305,066</u>	<u>13%</u>	<u>2,152,499</u>	<u>1,981,177</u>	<u>171,322</u>	<u>8%</u>
Access to Justice Commission	<u>752,981</u>	<u>752,981</u>	<u>531,109</u>	<u>221,872</u>	<u>29%</u>	<u>840,127</u>	<u>626,730</u>	<u>213,397</u>	<u>25%</u>
Member Benefits	<u>172,585</u>	<u>172,585</u>	<u>45,182</u>	<u>127,403</u>	<u>74%</u>	<u>203,463</u>	<u>31,561</u>	<u>171,902</u>	<u>84%</u>
Research & Analysis	<u>239,952</u>	<u>239,952</u>	<u>166,752</u>	<u>73,200</u>	<u>31%</u>	<u>179,700</u>	<u>172,209</u>	<u>7,491</u>	<u>4%</u>
Law Practice Management	<u>182,184</u>	<u>182,184</u>	<u>166,710</u>	<u>15,474</u>	<u>8%</u>				
Professional Development Division									
Texas Bar CLE	10,101,605	10,101,605	5,426,486	4,675,119	46%	9,950,513	8,713,811	1,236,702	12%
Minority Affairs	523,115	523,115	285,230	237,885	45%	498,601	598,850	(100,249)	(20%)
Total Professional Development	<u>10,624,720</u>	<u>10,624,720</u>	<u>5,711,716</u>	<u>4,913,004</u>	<u>46%</u>	<u>10,449,114</u>	<u>9,312,661</u>	<u>1,136,453</u>	<u>11%</u>
Attorney Compliance Division									
Office of Attorney Compliance Director	190,181	190,181	181,151	9,030	5%	181,703	181,285	418	0%
Advertising Review	151,275	151,275	143,813	7,462	5%	183,126	143,215	39,911	22%
Client Attorney Assistance Program	545,713	545,713	556,548	(10,835)	(2%)	545,835	542,598	3,237	1%
Lawyer Referral	376,086	376,086	375,403	683	0%	361,847	369,199	(7,352)	(2%)
MCLE	628,338	628,338	573,097	55,241	9%	603,280	619,947	(16,667)	(3%)
Total Attorney Compliance Division	<u>1,891,593</u>	<u>1,891,593</u>	<u>1,830,012</u>	<u>61,581</u>	<u>3%</u>	<u>1,875,791</u>	<u>1,856,244</u>	<u>19,547</u>	<u>1%</u>
Operations/Security Division									
Purchasing & Facilities	1,294,796	1,294,796	1,241,828	52,968	4%	1,258,803	1,263,678	(4,875)	(0%)
Total Operations/Security Division	<u>1,294,796</u>	<u>1,294,796</u>	<u>1,241,828</u>	<u>52,968</u>	<u>4%</u>	<u>1,258,803</u>	<u>1,263,678</u>	<u>(4,875)</u>	<u>(0%)</u>

General Fund
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UNAUDITED

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Finance Division									
Accounting	1,049,448	1,049,448	989,216	60,232	6%	946,709	980,666	(33,957)	(4%)
Membership	612,834	612,834	621,903	(9,069)	(1%)	706,016	670,866	35,150	5%
Other Administrative	2,042,188	2,042,188	2,089,347	(47,159)	(2%)	1,836,698	1,951,085	(114,387)	(6%)
Total Finance Division	<u>3,704,470</u>	<u>3,704,470</u>	<u>3,700,466</u>	<u>4,004</u>	<u>0%</u>	<u>3,489,423</u>	<u>3,602,617</u>	<u>(113,194)</u>	<u>(3%)</u>
Information Technology Division									
Information Technology	1,252,657	1,252,657	1,055,867	196,790	16%	1,317,699	1,068,379	249,320	19%
Customer Service	404,132	404,132	384,412	19,720	5%	376,826	392,960	(16,134)	(4%)
Total Information Technology Division	<u>1,656,789</u>	<u>1,656,789</u>	<u>1,440,279</u>	<u>216,510</u>	<u>13%</u>	<u>1,694,525</u>	<u>1,461,339</u>	<u>233,186</u>	<u>14%</u>
Communications Division									
Office of Communications Director	265,364	265,364	232,830	32,534	12%	254,629	247,721	6,908	3%
Bar Journal	1,298,114	1,298,114	1,275,421	22,693	2%	1,212,173	1,310,104	(97,931)	(8%)
Printing	119,072	119,072	102,195	16,877	14%	136,797	110,632	26,165	19%
Graphics	227,649	227,649	176,995	50,654	22%	163,177	171,026	(7,849)	(5%)
Public Information	171,568	171,568	148,343	23,225	14%	155,636	154,269	1,367	1%
Web Management	421,753	421,753	290,614	131,139	31%	412,484	366,711	45,773	11%
Total Communications Division	<u>2,503,520</u>	<u>2,503,520</u>	<u>2,226,398</u>	<u>277,122</u>	<u>11%</u>	<u>2,334,896</u>	<u>2,360,463</u>	<u>(25,567)</u>	<u>(1%)</u>
Public Protection Division									
Chief Disciplinary Counsel	10,076,552	10,076,552	9,298,656	777,896	8%	9,858,740	9,852,004	6,736	0%
Ombudsman	87,932	87,932	86,913	1,019	1%	84,018	84,217	(199)	(0%)
Comte on Disc Rules/Referendum	9,000	9,000	5,348	3,652	41%				
Grievance Oversight Committee	48,800	48,800	15,862	32,938	67%	48,800	45,549	3,251	7%
Unauthorized Practice of Law	170,000	170,000	58,243	111,757	66%	170,000	112,588	57,412	34%
Professional Ethics Commission	12,000	12,000	3,766	8,234	69%	12,000	8,943	3,057	25%
Board of Disciplinary Appeals	632,418	632,418	460,849	171,569	27%	622,646	597,669	24,977	4%
Total Public Protection Division	<u>11,036,702</u>	<u>11,036,702</u>	<u>9,929,637</u>	<u>1,107,065</u>	<u>10%</u>	<u>10,796,204</u>	<u>10,700,970</u>	<u>95,234</u>	<u>1%</u>
TOTAL EXPENDITURES	<u>42,902,753</u>	<u>42,902,753</u>	<u>33,507,005</u>	<u>9,395,748</u>	<u>22%</u>	<u>41,620,414</u>	<u>38,959,427</u>	<u>2,660,987</u>	<u>6%</u>
Transfers to:									
Bldg & Equip Fund	288,800	288,800	288,800			288,800	288,800		
Technology Fund	500,000	500,000	500,000			500,000	500,000		
Client Security Fund	700,000	700,000	700,000			700,000	700,000		
TOTAL TRANSFERS	<u>1,488,800</u>	<u>1,488,800</u>	<u>1,488,800</u>			<u>1,488,800</u>	<u>1,488,800</u>		
TOTAL EXPENDITURES & TRANSFERS	<u>44,391,553</u>	<u>44,391,553</u>	<u>34,995,805</u>	<u>9,395,748</u>	<u>21%</u>	<u>43,109,214</u>	<u>40,448,227</u>	<u>2,660,987</u>	<u>6%</u>

General Fund
Statement of Revenues, Expenditures and Changes in Fund Balance
For the Twelve Months Ending May 31, 2021
UNAUDITED

	<u>Annual Budget</u>	<u>YTD Budget</u>	<u>YTD Actual</u>	<u>YTD Variance \$ Fav/(Unfav)</u>	<u>YTD Variance % Fav/(Unfav)</u>	<u>YTD Budget Prior Year</u>	<u>YTD Actual Prior Year</u>	<u>YTD Prior Year Variance \$ Fav/(Unfav)</u>	<u>YTD Prior Year Variance % Fav/(Unfav)</u>
Excess (Deficit) of Revenues Over Expenditures & Transfers			<u>7,602,575</u>	<u>7,602,575</u>			<u>3,636,803</u>	<u>3,636,803</u>	
BOARD COMMITMENTS									
Board Commitment - SLRAP	515,000	515,000	515,000			515,000	515,000		
Board Commitment - Sheeran-Crowley Memorial Trust	225,000	225,000	225,000						
Board Commitment - Client Security Fund	333,333	333,333	333,333						
Board Commitment - Technology Fund	1,240,000	1,240,000	1,240,000			150,000	150,000		
Board Commitment - Texas Opportunity & Justice Incubator Program	489,141	489,141	78,377	410,764	84%	571,088	81,947	489,141	86%
Board Commitment - Presidential Initiatives	186,776	186,776	61,372	125,404	67%	126,641	13,224	113,417	90%
Board Commitment - Statewide Pro Bono Campaign	141,975	141,975		141,975	100%	148,161	6,186	141,975	96%
Board Commitment - LAD 2018 Board Commitments						44,251	44,251		
Board Commitment - Communications Projects	31,495	31,495	384	31,111	99%	11,943	448	11,495	96%
Board Commitment - Archives Digitization Project	63,500	63,500	12,000	51,500	81%	75,500	12,000	63,500	84%
Board Commitment - LRE Projects	6,179	6,179	6,000	179	3%	79,500	73,321	6,179	8%
Board Commitment - Law Practice Management and Bar Books Website	200,000	200,000	200,000						
Board Commitment - Contingency for Southern Conference of Bar Presidents	75,000	75,000		75,000	100%				
Board Commitment - Lavaca Building Repair & Renovations	3,500,000	3,500,000	3,273,876	226,124	6%	100,000	100,000		
Board Commitment - Reserve for Rules Vote	150,000	150,000	78,343	71,657	48%	100,000		100,000	100%
Board Commitment - Reserve for Run-Off Election	70,000	70,000		70,000	100%	70,000		70,000	100%
Board Commitment - Reserve for Legal	100,000	100,000		100,000	100%				
Board Commitment - Reserve for Commitment	866,667	866,667		866,667	100%				
TOTAL BOARD COMMITMENTS	<u>8,194,066</u>	<u>8,194,066</u>	<u>6,023,685</u>	<u>2,170,381</u>	<u>26%</u>	<u>1,992,084</u>	<u>996,377</u>	<u>995,707</u>	<u>50%</u>
TOTAL YTD INCREASE (REDUCTION) IN FUND BALANCE	<u>(8,194,066)</u>	<u>(8,194,066)</u>	<u>1,578,890</u>	<u>9,772,956</u>	<u>119%</u>	<u>(1,992,084)</u>	<u>2,640,426</u>	<u>4,632,510</u>	<u>233%</u>

**State Bar of Texas
General Fund
Balance Sheet
As of May 31, 2021
UNAUDITED**

	YTD	Prior YTD
Assets		
Cash & Money Market Funds	\$ 11,421,948	\$ 8,258,304
Investments	19,883,320	21,558,859
Adjust Investments to Market	201,258	374,972
Total Cash and Investments at FMV	31,506,526	30,192,135
Accounts Receivable:		
Net Accounts Receivable - Sales	58,675	91,151
Accrued Interest	68,432	84,637
Interfund	6,928,779	4,390,953
Other	288,938	335,243
Inventory	11,680	11,572
Prepaid Expenditures	969,050	802,933
Total Assets	\$ 39,832,080	\$ 35,908,624
Liabilities and Fund Equity		
Liabilities		
Accounts Payable:		
Cash - A/P		
Trade	\$ 616,943	\$ 819,187
Interfund	5,042,208	3,349,297
Accrued Liabilities	387,911	387,556
Deferred Revenue -		
Membership Dues	10,576,249	9,598,488
Other	1,089,501	1,280,871
Other Liabilities	150,082	82,928
Total Liabilities	17,862,894	15,518,326

**State Bar of Texas
General Fund
Balance Sheet
As of May 31, 2021
UNAUDITED**

	YTD	Prior YTD
Total Liabilities and Fund Equity Continued		
Fund Balances		
Nonspendable - Prepays at May 31, 2020	\$ 802,933	
Nonspendable - Inventory at May 31, 2020	11,572	
Nonspendable - Investments FMV Adjustment at May 31, 2020	374,972	
Board Committed - Minimum Reserve January 2020	9,140,350	
Board Committed - 1415 Lavaca Purchase	3,500,000	
Board Committed - Technology Fund	1,753,398	
Board Committed - Lavaca Building Operations	500,000	
Board Committed - Lavaca Building Renovations/Repair	500,000	
Board Committed - Texas Opportunity and Justice Incubator Program	489,141	
Board Committed - Legal Reserve Account	350,000	
Board Committed - Client Security Fund	733,333	
Board Committed - Sheeran Crowley Memorial Trust	225,000	
Board Committed - Presidential Initiatives	211,776	
Board Committed - Law Practice Resource Management Website	200,000	
Board Committed - Insurance Expenses	114,674	
Board Committed - Statewide Pro Bono Campaign	41,975	
Board Committed - Ethics Initiatives	11,495	
Board Committed - Contingency for SCBP	75,000	
Board Committed - Public Information Campaign	20,000	
Board Committed - Archives Digitization Project	63,500	
Board Committed - Law Focused Education Programs	6,179	
Board Committed - ABA Young Lawyers Division Summit	15,000	
Board Committed - Student Loan Repayment Assistance Program	1,030,000	
Board Committed - Run-off Election Reserve	70,000	
Board Committed - Referendum Reserve	150,000	
Total Fund Balance at May 31, 2020	\$ 20,390,298	\$ 17,749,873
Current Year Operations		
Nonspendable - Prepays at May 31, 2021	166,117	
Nonspendable - Inventory at May 31, 2021	108	
Nonspendable - Investments FMV Adjustment at May 31, 2021	(173,714)	
Board Committed Expenditures - Student Loan Repayment Assistance Program	(515,000)	
Board Committed Expenditures - Sheeran-Crowley Memorial Trust	(225,000)	
Board Committed Expenditures - Client Security Fund	(333,333)	
Board Committed Expenditures - Technology Fund	(1,240,000)	
Board Committed Expenditures - Texas Opportunity & Justice Incubator Program	(78,377)	
Board Committed Expenditures - Presidential Initiatives	(61,372)	
Board Committed Expenditures - Communications Projects	(384)	
Board Committed Expenditures - Archives Digitization Project	(12,000)	
Board Committed Expenditures - Law Focused Education Programs	(6,000)	
Board Committed Expenditures - Law Practice Management and TBB Website	(200,000)	
Board Committed Expenditures - Lavaca Building Purchase	(3,273,876)	
Board Committed Expenditures - Reserve for Rules Vote	(78,343)	
Amount Available for Board Commitment from Current Year Operations	7,610,062	
Total Current Year Increase (Reduction) in Fund Balance	1,578,888	2,640,425
Total Fund Balance	21,969,186	20,390,298
Total Liabilities and Fund Balance	\$ 39,832,080	\$ 35,908,624

State Bar of Texas
Texas Bar Books
Statement of Revenues and Expenses
For the Twelve Months Ending May 31, 2021

	Y-T-D Budget	Y-T-D Actual	Budget %	2021-2022 Budget
Revenues:				
Book Sales Net of Estimated Returns	\$1,986,903	\$1,431,669	28%	\$1,986,903
Online Sales	488,334	626,306	(28%)	488,334
Total Sales	2,475,237	2,057,975	17%	2,475,237
Fees	55,000	38,135	31%	55,000
Interest	9,000	212	98%	9,000
Royalty	1,281,000	1,282,669	(0%)	1,281,000
Other Revenue	48,922	48,922	0%	48,922
Total Revenues	\$ 3,869,159	\$ 3,427,913	11%	\$ 3,869,159
Cost of Goods Sold:				
Finished Products	407,315	251,301	38%	407,315
Inventory Reserve Adjustment	0	(25,303)	0%	0
Royalties	113,358	110,408	3%	113,358
Other	100,000	119,291	(19%)	100,000
Total Cost of Goods Sold	620,673	455,697	27%	620,673
Operating Expenses:				
Salaries	1,293,330	1,290,676	0%	1,293,330
Benefits	453,168	418,736	8%	453,168
Travel	46,950	312	99%	46,950
Meetings & Conferences	1,800	1,999	(11%)	1,800
Professional Services	212,189	150,437	29%	212,189
Publicity/Advertising	15,000	29,177	(95%)	15,000
Publicity/Advertising for Specific Titles	66,000	5,517	92%	66,000
Dues/Subscriptions/Licenses	119,200	66,506	44%	119,200
Education/Training	12,435	6,409	48%	12,435
Supplies/Awards/Gifts/Spec. Items	30,500	25,398	17%	30,500
Rentals - Office, Equipment, Storage	164,376	162,204	1%	164,376
Maintenance/Repair	30,600	30,600	0%	30,600
Postage and Freight	167,913	119,685	29%	167,913
Telephone	3,900	2,293	41%	3,900
Insurance	6,600	5,867	11%	6,600
Administrative Fee	550,456	550,452	0%	550,456
Bad Debts	49,673	98,073	(97%)	49,673
Capital Lease Expense	12,000	9,680	19%	12,000
Printing	0	(1,499)	0%	0
Copying	540	2	100%	540
Total Operating Expenses	3,236,630	2,972,524	8%	3,236,630
Total Expenses	3,857,303	3,428,221	11%	3,857,303
Net Income/(Loss) Before Operating Transfer	11,856	(308)	103%	11,856
Operating Transfer From General Fund	0	200,000	0%	0
Net Income/(Loss)	\$ 11,856	\$ 199,692	(1584%)	\$ 11,856

State Bar of Texas
Texas Bar Books
Statement of Net Position
As of May 31, 2021
UNAUDITED

	YTD	Prior YTD
Assets		
Net Accounts Receivable - Sales	\$ 837,075	\$ 759,469
Accounts Receivable - Other	32,543	
Interfund Receivable - General Fund	452,845	369,774
Inventory		
Inventory - Finished Goods	411,252	409,400
Inventory - Work in Process	129	114,803
Less Inventory - Reserve	(96,254)	(121,557)
Total Inventory Less Reserves	315,127	402,646
Prepaid Expenditures		1,745
Fixed Assets:		
Equipment/Software	634,680	533,820
Less Accumulated Depreciation	(318,315)	(318,315)
Net Fixed Assets	316,364	215,505
Total Assets	\$ 1,953,954	\$ 1,749,139
Liabilities and Net Position		
Liabilities		
Payables	\$ 89,513	\$ 97,548
Deferred Revenue	9,486	(2,433)
Compensable Leave	102,755	101,516
Total Liabilities	201,755	196,631
Net Position		
Net Position at May 31, 2020	1,552,507	1,576,802
Current Year Revenues	3,427,914	3,571,183
Current Year Expenditures	(3,228,222)	(3,595,477)
Current Year Operations	199,692	(24,294)
Total Net Position at May 31, 2021	1,752,199	1,552,508
Total Liabilities and Net Position	\$ 1,953,954	\$ 1,749,139

State Bar of Texas
Client Security Fund
Statement of Revenues & Expenditures
For the Twelve Months Ending May 31, 2021
UNAUDITED

Revenues:

Interest	\$48,743
Restitution/Other Income	8,121
Total Revenues	56,864

Expenditures:

Claims	539,448
Banking Fees	60
Total Expenditures	539,508

Excess (Deficit) of Revenue Over Expenditures	\$ (482,644)
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General Fund Operating Transfer In	700,000
General Fund Committed Funds Transfer In	333,333
Total Transfers In from General Fund	1,033,333

Net Increase (Decrease) in the Fair Value of Investments	(32,602)
Net after Operating Transfer & Unrealized Net Gain (Loss)	\$ 518,087

State Bar of Texas
Client Security Fund
Balance Sheet
As of May 31, 2021
UNAUDITED

	YTD	Prior YTD
Assets		
Cash & Money Market Accts.	\$ 82,560	\$ 32,572
Investments	3,032,687	3,033,981
Adjust Investments to Market	103,229	135,831
Interest Receivable	20,075	20,087
	\$3,238,551	\$3,222,471
Total Assets		
Liabilities and Fund Balance		
Due To (From) General Fund	(96,905)	405,102
Total Liabilities	(96,905)	405,102
Fund Balance		
Beginning Fund Balance	2,817,369	2,608,546
Current Year Activity	518,087	208,823
Total Fund Balance	3,335,456	2,817,369
	\$3,238,551	\$3,222,471
Total Liabilities and Fund Balance	\$3,238,551	\$3,222,471

State Bar of Texas
Combining Statement of Revenue & Expenditures
And Changes in Fund Balance
All Special Revenue Funds
For the Twelve Months Ending May 31, 2021
UNAUDITED

	Law Focused Grants	TBLS	Convention Fund	Texas Law Center	Texas Bar College	Technology Fund	Misc Grant Fund	Total
Revenues:								
Fees		\$1,509,775	\$130		\$310,124			\$1,820,029
Sales					1,401			1,401
Investments	424	2,452	65	56,058	383			59,382
Grants	321,343						75,700	397,043
Contributions					38,825			38,825
Other Revenue		275						275
Total Revenues	321,767	1,512,502	195	56,058	350,733		75,700	2,316,955
Expenditures:								
Salaries		470,453			67,300			537,753
Benefits		167,797			24,170			191,967
Travel			440					440
Meetings & Conferences	1,000		8,910		13,084			22,994
Professional Services	240,267	100,580	1,462	47,173	13,662		40,700	443,844
Publicity/Advertising		71,750	29,000		1,014			101,764
Dues/Subscriptions/Licenses	6,643	25,324			2,109			34,076
Education/Training	340				1,670			2,010
Supplies/Awards/Gifts/Spec. Items	46,854	1,431	9,052	28	22,489	45,486		125,340
Rentals - Office, Equipment, Storage		149,192			1,578			150,770
Maintenance/Repair				15,933		561,268		577,201
Utilities				394				394
Postage and Freight	3,253	1,915	4,658		16,310			26,136
Telephone		19,215		161	578			19,954
Insurance				250				250
Administrative	15,082	76,639	8,909		31,580		35,000	167,210
Fixed Assets		3,687		3,322,411		387,876		3,713,974
Printing and Copying	8,329	489	3,985		20,689			33,492
Total Expenditures	321,768	1,088,472	66,416	3,386,350	216,233	994,630	75,700	6,149,569
Transfer (In) / Out				(3,562,676)		(1,740,000)		(5,302,676)
Total Expenditures & Transfers	321,768	1,088,472	66,416	(176,326)	216,233	(745,370)	75,700	846,893
Net Increase (Decrease) in the Fair Value of Investments				(39,831)				(39,831)
Total Revenues less Expenditures	0	424,030	(66,221)	192,553	134,500	745,370		1,430,231
Beginning Fund Balance at June 1, 2020		2,201,790	380,641	4,493,150	222,818	259,934		7,558,333
Ending Fund Balance at May 31, 2021	\$0	\$2,625,820	\$314,420	\$4,685,703	\$357,318	\$1,005,304	\$0	\$8,988,564