

**State Bar of Texas General Fund  
Financial Highlights  
For the Eight Months Ended January 31, 2019**

**Total General Fund YTD results** – As of January 31, 2019, the General Fund had a net excess of revenues over expenditures and transfers of \$3,170,390 compared to a budgeted net excess of \$811,333. This resulted in a positive overall variance of \$2,359,057.

	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>	<b>% Variance</b>
Total Revenues	\$31,063,740	\$29,185,788	\$1,877,952	6%
Total Expenditures and Transfers	27,893,350	28,374,455	481,105	2%
<b>Net Excess</b>	<b>\$3,170,390</b>	<b>\$811,333</b>	<b>\$2,359,057</b>	

**Revenues**

For the period ending January 31, 2019, total revenues exceeded the budget by \$1,877,952 or 6%, thereby producing a positive actual to budget variance. An analysis of the revenues shows that the following departments had a positive revenue variance in excess of \$10,000 and 10% for the period ending January 31, 2019.

- MCLE Department – Total Positive Revenue Variance: \$465,756 or 23% - This positive variance results primarily from higher than anticipated collection of sponsor accreditation fees for continuing legal education courses.
- Investment Income – Total Positive Revenue Variance: \$249,714 or 135% - This positive revenue variance is due to a higher than anticipated yield on the State Bar's investment portfolio for the current fiscal year.
- CDC Disciplinary Fees – Total Positive Revenue Variance: \$49,978 or 14% - This positive variance results primarily from several large checks received this month for attorney's fees.
- Minority Affairs – Total Positive Revenue Variance: \$80,641 or 25% - This positive revenue variance results from a higher than expected number of sponsorships and attendees for the Texas Minority Council Program.
- Texas Young Lawyers Association – Total Positive Revenue Variance: \$21,975 or 27% - This positive revenue variance results from higher than anticipated revenue from National Trial Competition.

- Credit Card Processing Fees – Total Positive Revenue Variance: \$40,645 or 14% - This positive variance results from the convenience fee charged for membership dues credit card transactions. The convenience fee revenue is completely offset by credit card fees charged by the State Bar's merchant service provider.

## Expenditures

For the period ending January 31, 2019, total expenditures were under the allocated budget by \$481,105 or 2%, which resulted in a positive actual to budget variance.

An analysis of the expenditures shows that eight departments, Deputy Executive Director, Member & Public Services Director, Local Bars, Texas Lawyers Assistance Program, Access to Justice Commission, Membership, Printing and Public Information had large positive expenditure variances in excess of \$10,000 and 10% in salaries and benefits for the primarily resulting from open positions.

An analysis of the expenditures shows that two departments, MCLE and Special Financial Advisor, had large negative expenditure variances in excess of (\$10,000) and (10%) in salaries and benefits. The MCLE department variance is primarily the result of additional labor costs to implement a new information system. The Special Financial Advisor is a new position.

An analysis of the expenditures shows that the following department had a positive expenditure variance in excess of (\$10,000) and (10%) for the period ending January 31, 2019:

- Member Benefits – Total Positive Expenditure Variance: \$91,263 or 94% - This positive variance results from a change in services offered to Texas Lawyers Insurance Exchange, causing expenses to be shared with other departments.

An analysis of the expenditures shows that the following department had negative expenditure variances in excess of (\$10,000) and (10%) for the period ending January 31, 2019:

- Minority Affairs – Total Negative Expenditure Variance: (\$78,595) or (21%) - This negative variance results from an increase in sponsorships and contributions which were used towards additional conference expenses.
- Unauthorized Practice of Law – Total Negative Expenditure Variance: (\$12,193) or (13%) – This negative variance results from a rise in cost for legal services due to defense costs incurred for lawsuits.

## TexasBarCLE (TBCLE)

For the period ending January 31, 2019, TexasBarCLE’s net revenues over expenditures amount was over its budget target by \$752,884 or 23%, thereby producing a positive actual to budget variance.

	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>	<b>% Variance</b>
TBCLE Revenues	\$10,805,129	\$10,358,804	\$446,325	4%
TBCLE Expenditures	6,736,275	7,042,834	306,559	4%
<b>Net TBCLE Income</b>	<b>\$4,068,854</b>	<b>\$3,315,970</b>	<b>\$752,884</b>	<b>23%</b>

In comparing TBCLE’s performance to previous years, it is appropriate to make two comparisons: (1) compare the current fiscal year 18-19 to the previous fiscal year 17-18; and (2) compare the current fiscal year 18-19 to fiscal year 16-17. Fiscal years ending in odd numbers are considered to be “non-legislative years”, in other words, they do not follow a legislative session. Fiscal years ending in even numbers are considered to be “legislative years” because they do follow a legislative session and TBCLE generally sees a surge in revenues following a legislative year. The surge in revenue generally results from legal issues arising during the legislative process; thereby creating a need for new or revised CLE programs.

In comparing actual revenues and expenditure amounts for the period ending January 31, 2019 to the prior period ending January 31, 2018, we see an increase in revenues of \$275,894 or 3%, and an increase in expenditures of \$23,249 or 0% for an overall increase in net revenues of \$252,645 or 7%. This is showing the difference between financial performances based on a comparison of a “legislative year” to a “non-legislative year”.

In comparing actual revenues and expenditure amounts for the current period ending January 31, 2019, to the period ending January 31, 2017, we see an increase in revenue of \$565,857 or 6% and a decrease in expenditures of (\$2,443) or (0%) for an overall increase in net revenues of \$568,300 or 16%. This is showing the difference between financial performances based on a comparison of two “non-legislative years.”

### Salaries and Benefits

For FY 2019-2019, the salaries and benefits budget totals \$23,988,383 or 55% of the overall \$43,331,890 General Fund budget after budgeted board commitments. The \$23,988,383 includes a 4% vacancy rate. The actual vacancy factor for the period ending January 31, 2019 was 6%. The actual salary and benefit expenditures had a (\$97,630) negative variance to budget at the end of January 2019. Additional information on salary and benefit variances is reported in the expenditures section above.

Budget	\$ 15,920,723
Actual	16,018,353
Variance	<u>\$ (97,630)</u>

**State Bar of Texas  
General Fund  
Statement of Revenues, Expenditures and Changes in Fund Balance  
For the Eight Months Ending January 31, 2019**

	<b>Annual Budget</b>	<b>YTD Budget</b>	<b>YTD Actual</b>	<b>YTD Variance \$ Fav/(Unfav)</b>	<b>YTD Variance % Fav/(Unfav)</b>	<b>YTD Budget Prior Year</b>	<b>YTD Actual Prior Year</b>	<b>YTD Prior Year Variance \$ Fav/(Unfav)</b>	<b>YTD Prior Year Variance % Fav/(Unfav)</b>
<b>REVENUES:</b>									
Membership Dues	\$20,372,039	\$13,133,074	\$13,479,739	\$346,665	3%	\$13,284,057	\$13,261,783	(\$22,274)	(0%)
Accounting/Management Fees	650,351	433,901	433,901			433,902	433,901	(1)	(0%)
Texas Bar Journal	580,600	384,390	419,998	35,608	9%	372,320	403,554	31,234	8%
SBOT Leadership Academy	10,000	6,664	3,000	(3,664)	(55%)	2,499		(2,499)	(100%)
MCLE Fees	3,115,250	2,064,259	2,530,015	465,756	23%	2,026,783	2,107,874	81,091	4%
TexasBar CLE	13,777,842	10,358,804	10,805,129	446,325	4%	10,261,127	10,529,234	268,107	3%
Investment Income	185,000	185,000	487,775	302,775	164%	83,000	203,269	120,269	145%
Lawyer Referral	190,000	108,000	112,023	4,023	4%	131,000	127,988	(3,012)	(2%)
Member Benefits	915,766	618,089	695,748	77,659	13%	496,993	505,439	8,446	2%
CDC Disciplinary Fees	535,000	362,044	412,022	49,978	14%	292,538	366,036	73,498	25%
Membership	13,000	8,680	9,871	1,191	14%	8,164	10,954	2,790	34%
Local Bars	12,500	12,500	17,550	5,050	40%	11,500	13,300	1,800	16%
Minority Affairs	335,000	327,000	407,641	80,641	25%	338,000	401,195	63,195	19%
Computer Services Dept.	1,200	800	800			800	800		
Website	365,000	365,000	387,248	22,248	6%	253,000	274,812	21,812	9%
Legal Access Department	11,000	11,000	16,800	5,800	53%	9,000	8,100	(900)	(10%)
Law Related Education	15,500	1,500	10,650	9,150	610%	5,500	10,281	4,781	87%
TYLA	60,000	80,100	102,075	21,975	27%	70,100	82,200	12,100	17%
TYLA Law Student Division	6,000	4,600	6,620	2,020	44%	4,600	5,490	890	19%
Purchasing & Facilities	49,403	31,926	30,866	(1,060)	(3%)	31,926	30,203	(1,723)	(5%)
Advertising Review	370,000	242,966	220,395	(22,571)	(9%)	247,253	269,125	21,872	9%
Miscellaneous, Sales Tax Discounts, Etc.	72,000	35,864	28,114	(7,750)	(22%)	39,664	61,315	21,651	55%
Credit Card Processing Fees	290,000	290,000	330,645	40,645	14%	270,000	314,985	44,985	17%
Rent	179,440	119,627	115,115	(4,512)	(4%)	119,627	115,115	(4,512)	(4%)
<b>TOTAL REVENUES</b>	<b>42,111,891</b>	<b>29,185,788</b>	<b>31,063,740</b>	<b>1,877,952</b>	<b>6%</b>	<b>28,793,353</b>	<b>29,536,953</b>	<b>743,600</b>	<b>3%</b>
<b>EXPENDITURES</b>									
<b>Executive Division</b>									
Executive Director	627,410	416,994	416,954	40	0%	426,813	389,035	37,778	9%
Deputy Executive Director						166,911	83,457	83,454	50%
Associate Executive Director/Legal Counsel	518,566	344,451	364,364	(19,913)	(6%)	250,697	269,383	(18,686)	(7%)
Deputy Executive Director - Cantu	222,945	149,772	137,179	12,593	8%	143,588	137,153	6,435	4%
Deputy Executive Director - Laney	274,165	182,710	163,580	19,130	10%	209,219	159,074	50,145	24%
Special Financial Advisor	75,000	50,000	106,369	(56,369)	(113%)				
Officers & Directors	836,836	528,825	511,806	17,019	3%	478,182	470,248	7,934	2%
Human Resources	280,789	187,966	194,708	(6,742)	(4%)	208,018	199,757	8,261	4%
Training/Tuition	71,133	25,000	15,119	9,881	40%	16,050	13,895	2,155	13%
<b>Total Executive Division</b>	<b>2,906,844</b>	<b>1,885,718</b>	<b>1,910,079</b>	<b>(24,361)</b>	<b>(1%)</b>	<b>1,899,478</b>	<b>1,722,002</b>	<b>177,476</b>	<b>9%</b>

**State Bar of Texas  
General Fund  
Statement of Revenues, Expenditures and Changes in Fund Balance  
For the Eight Months Ending January 31, 2019**

	<b>Annual Budget</b>	<b>YTD Budget</b>	<b>YTD Actual</b>	<b>YTD Variance \$ Fav/(Unfav)</b>	<b>YTD Variance % Fav/(Unfav)</b>	<b>YTD Budget Prior Year</b>	<b>YTD Actual Prior Year</b>	<b>YTD Prior Year Variance \$ Fav/(Unfav)</b>	<b>YTD Prior Year Variance % Fav/(Unfav)</b>
Member & Public Services Division									
Member & Public Services Division Director	118,324	79,840		79,840	100%	114,748	115,369	(621)	(1%)
Center for Legal History	149,785	100,447	96,726	3,721	4%	95,448	96,244	(796)	(1%)
Law Related Education	508,232	367,994	336,812	31,182	8%	343,969	332,354	11,615	3%
Governmental Relations	156,607	109,235	104,397	4,838	4%	172,349	125,782	46,567	27%
Texas Young Lawyers Association	927,418	586,182	604,933	(18,751)	(3%)	528,018	541,510	(13,492)	(3%)
LeadershipSBOT	94,000	69,219	63,454	5,765	8%	64,419	61,587	2,832	4%
Sections	318,519	211,687	199,675	12,012	6%	210,999	201,288	9,711	5%
Local Bars	446,571	312,342	276,774	35,568	11%	326,110	308,275	17,835	5%
Special Events	73,604	60,931	63,560	(2,629)	(4%)	64,431	55,727	8,704	14%
Law Student Department	20,266	15,466	12,071	3,395	22%	14,370	12,482	1,888	13%
SBOT Volunteer Committees	289,467	196,958	206,480	(9,522)	(5%)	171,585	177,800	(6,215)	(4%)
<b>Total Member &amp; Public Services Division</b>	<b>3,102,793</b>	<b>2,110,301</b>	<b>1,964,882</b>	<b>145,419</b>	<b>7%</b>	<b>2,106,446</b>	<b>2,028,418</b>	<b>78,028</b>	<b>4%</b>
Legal & Attorney Services Division									
Legal & Attorney Services Division Director	222,971	149,164	145,871	3,293	2%	145,785	140,407	5,378	4%
Texas Lawyers Assistance Program	455,312	299,866	262,784	37,082	12%	268,405	289,779	(21,374)	(8%)
Legal Access Department	1,036,508	756,657	723,425	33,232	4%	574,642	584,761	(10,119)	(2%)
<b>Total Legal &amp; Attorney Services Division</b>	<b>1,714,791</b>	<b>1,205,687</b>	<b>1,132,080</b>	<b>73,607</b>	<b>6%</b>	<b>988,832</b>	<b>1,014,947</b>	<b>(26,115)</b>	<b>(3%)</b>
Access to Justice Commission	827,206	472,618	427,275	45,343	10%	499,803	458,999	40,804	8%
Member Benefits	343,218	97,534	94,983	2,551	3%	151,164	155,564	(4,400)	(3%)
Research & Analysis	167,645	103,800	104,347	(547)	(1%)	105,683	99,807	5,876	6%
Professional Development Division									
Texas Bar CLE	10,174,142	7,042,834	6,736,275	306,559	4%	6,932,099	6,713,027	219,072	3%
Minority Affairs	460,478	377,680	456,275	(78,595)	(21%)	377,243	416,577	(39,334)	(10%)
<b>Total Professional Development</b>	<b>10,634,620</b>	<b>7,420,514</b>	<b>7,192,550</b>	<b>227,964</b>	<b>3%</b>	<b>7,309,342</b>	<b>7,129,604</b>	<b>179,738</b>	<b>2%</b>

**State Bar of Texas  
General Fund  
Statement of Revenues, Expenditures and Changes in Fund Balance  
For the Eight Months Ending January 31, 2019**

	<b>Annual Budget</b>	<b>YTD Budget</b>	<b>YTD Actual</b>	<b>YTD Variance \$ Fav/(Unfav)</b>	<b>YTD Variance % Fav/(Unfav)</b>	<b>YTD Budget Prior Year</b>	<b>YTD Actual Prior Year</b>	<b>YTD Prior Year Variance \$ Fav/(Unfav)</b>	<b>YTD Prior Year Variance % Fav/(Unfav)</b>
Attorney Compliance Division									
Office of Attorney Compliance Director	176,564	117,996	112,707	5,289	4%	115,291	110,947	4,344	4%
Advertising Review	182,597	121,366	120,477	889	1%	121,375	119,384	1,991	2%
Client Attorney Assistance Program	547,352	363,387	363,278	109	0%	380,283	349,587	30,696	8%
Lawyer Referral	353,692	226,560	236,040	(9,480)	(4%)	211,853	235,561	(23,708)	(11%)
MCLE	579,699	385,695	428,185	(42,490)	(11%)	387,211	420,642	(33,431)	(9%)
<b>Total Attorney Compliance Division</b>	<b>1,839,904</b>	<b>1,215,004</b>	<b>1,260,687</b>	<b>(45,683)</b>	<b>(4%)</b>	<b>1,216,013</b>	<b>1,236,121</b>	<b>(20,108)</b>	<b>(2%)</b>
Operations/Security Division									
Purchasing & Facilities	1,240,950	826,862	861,815	(34,953)	(4%)	832,696	781,366	51,330	6%
<b>Total Operations/Security Division</b>	<b>1,240,950</b>	<b>826,862</b>	<b>861,815</b>	<b>(34,953)</b>	<b>(4%)</b>	<b>832,696</b>	<b>781,366</b>	<b>51,330</b>	<b>6%</b>
Finance Division									
Accounting	936,017	627,523	646,908	(19,385)	(3%)	692,520	707,173	(14,653)	(2%)
Membership	832,080	447,760	394,767	52,993	12%	463,278	427,928	35,350	8%
Other Administrative	1,770,550	1,177,379	1,189,743	(12,364)	(1%)	1,121,894	1,169,538	(47,644)	(4%)
<b>Total Finance Division</b>	<b>3,538,647</b>	<b>2,252,662</b>	<b>2,231,418</b>	<b>21,244</b>	<b>1%</b>	<b>2,277,692</b>	<b>2,304,639</b>	<b>(26,947)</b>	<b>(1%)</b>
Information Technology Division									
Information Technology	1,304,534	878,894	802,376	76,518	9%	877,948	825,231	52,717	6%
Customer Service	370,930	242,436	261,137	(18,701)	(8%)	251,494	257,925	(6,431)	(3%)
<b>Total Information Technology Division</b>	<b>1,675,464</b>	<b>1,121,330</b>	<b>1,063,513</b>	<b>57,817</b>	<b>5%</b>	<b>1,129,442</b>	<b>1,083,156</b>	<b>46,286</b>	<b>4%</b>
Communications Division									
Office of Communications Director	249,259	170,320	163,241	7,079	4%	167,035	164,190	2,845	2%
Texas Bar Journal	1,210,030	804,843	799,832	5,011	1%	855,221	799,222	55,999	7%
Printing	165,407	111,048	89,915	21,133	19%	112,196	117,070	(4,874)	(4%)
Graphics	162,342	105,955	112,810	(6,855)	(6%)	110,171	110,176	(5)	(0%)
Public Information	169,455	94,230	82,415	11,815	13%	86,185	76,285	9,900	11%
Web Management	395,862	240,985	237,155	3,830	2%	216,473	197,462	19,011	9%
<b>Total Communications Division</b>	<b>2,352,355</b>	<b>1,527,381</b>	<b>1,485,368</b>	<b>42,013</b>	<b>3%</b>	<b>1,547,281</b>	<b>1,464,405</b>	<b>82,876</b>	<b>5%</b>

**State Bar of Texas  
General Fund  
Statement of Revenues, Expenditures and Changes in Fund Balance  
For the Eight Months Ending January 31, 2019**

	<b>Annual Budget</b>	<b>YTD Budget</b>	<b>YTD Actual</b>	<b>YTD Variance \$ Fav/(Unfav)</b>	<b>YTD Variance % Fav/(Unfav)</b>	<b>YTD Budget Prior Year</b>	<b>YTD Actual Prior Year</b>	<b>YTD Prior Year Variance \$ Fav/(Unfav)</b>	<b>YTD Prior Year Variance % Fav/(Unfav)</b>
Public Protection Division									
Chief Disciplinary Counsel	9,829,435	6,506,398	6,536,350	(29,952)	(0%)	6,446,793	6,354,804	91,989	1%
Grievance Oversight Committee	48,800	32,360	24,094	8,266	26%	32,360	25,192	7,168	22%
Unauthorized Practice of Law	170,000	97,020	109,213	(12,193)	(13%)	96,145	95,241	904	1%
Professional Ethics Committee	11,080	3,909	5,696	(1,787)	(46%)	4,020	4,626	(606)	(15%)
Board of Disciplinary Appeals	619,339	406,557	400,200	6,357	2%	398,342	379,871	18,471	5%
Total Public Protection Division	10,678,654	7,046,244	7,075,553	(29,309)	(0%)	6,977,660	6,859,734	117,926	2%
<b>TOTAL EXPENDITURES</b>	<b>41,023,091</b>	<b>27,285,655</b>	<b>26,804,550</b>	<b>481,105</b>	<b>2%</b>	<b>27,041,532</b>	<b>26,338,762</b>	<b>702,770</b>	<b>3%</b>
Transfers to:									
Bldg & Equip Fund	288,800	288,800	288,800			288,800	288,800		
Technology Fund	500,000	500,000	500,000			500,000	500,000		
Client Security Fund	300,000	300,000	300,000			300,000	300,000		
<b>TOTAL TRANSFERS</b>	<b>1,088,800</b>	<b>1,088,800</b>	<b>1,088,800</b>			<b>1,088,800</b>	<b>1,088,800</b>		
<b>TOTAL EXPENDITURES &amp; TRANSFERS</b>	<b>42,111,891</b>	<b>28,374,455</b>	<b>27,893,350</b>	<b>481,105</b>	<b>2%</b>	<b>28,130,332</b>	<b>27,427,562</b>	<b>702,770</b>	<b>2%</b>
Excess (Deficit) of Revenues Over Expenditures & Transfers		811,333	3,170,390	2,359,057	291%	663,021	2,109,391	1,446,370	218%
<b>BOARD COMMITMENTS</b>									
Board Commitment - Student Loan Repayment Assistance Prc	350,000	350,000	350,000			350,000	350,000		
Board Commitment - Sheeran Crowley Memorial Trust						250,000	250,000		
Board Commitment - Client Security Fund	800,000	800,000	800,000						
Board Commitment - Technology Fund						750,000	750,000		
Board Commitment - Texas Opportunity & Justice Incubator Pr	755,278	128,266	128,266			157,037	157,037		
Board Commitment - Presidential Initiatives	157,867	26,291	26,291			109,902	109,902		
Board Commitment - Statewide Pro Bono Campaign	159,060	5,536	5,536			15,590	15,590		
Board Commitment - LAD 2018 Board Commitments	556,772	342,510	342,510			287,242	287,242		
Board Commitment - Referendum Reserve	100,000								
Board Commitment - Run Off Election Reserve	70,000								
Board Commitment - Ethics Initiatives	12,431	185	185			4,620	4,620		
Board Commitment - Supreme Court Equipment Replacement						100,000	100,000		
Board Commitment - Document Preservation	50,000	50,000	50,000						
Board Commitment - Archives Digitization Project	100,000	24,500	24,500						
Board Commitment - Texas Law Center Renovations						7,749	7,749		
<b>TOTAL BOARD COMMITMENTS</b>	<b>3,111,408</b>	<b>1,727,288</b>	<b>1,727,288</b>			<b>2,032,140</b>	<b>2,032,140</b>		
<b>TOTAL YTD INCREASE (REDUCTION) IN FUND BALANCE</b>	<b>(3,111,408)</b>	<b>(915,955)</b>	<b>1,443,102</b>	<b>2,359,057</b>	<b>258%</b>	<b>(1,369,119)</b>	<b>77,251</b>	<b>1,446,370</b>	<b>106%</b>

**State Bar of Texas  
General Fund  
Balance Sheet  
As of January 31, 2019**

Assets

Cash & Money Market Funds		\$ 3,665,663
Investments	21,721,251	
Adjust Investments to Market	<u>21,638</u>	
Investments at Fair Market Value		21,742,889
Accounts Receivable:		
Sales	47,547	
Less Allowance for Doubtful Accounts	<u>(2,377)</u>	
Net Accounts Receivable - Sales		45,170
Accrued Interest		57,745
Interfund		1,718,587
Other		250,370
Inventory		12,510
Prepaid Expenditures		<u>541,336</u>
<b>Total Assets</b>		<b><u>\$ 28,034,269</u></b>

Liabilities and Fund Equity

Liabilities

Accounts Payable:		
Cash - A/P		
Trade		\$ 819,774
Interfund		2,104,164
Accrued Liabilities		297,911
Deferred Revenue -		
Membership Dues		7,216,838
Other		405,602
Other Liabilities		<u>38,626</u>
<b>Total Liabilities</b>		<b><u>\$ 10,882,915</u></b>



**State Bar of Texas  
General Fund  
Balance Sheet  
As of January 31, 2019**

Fund Balances

Nonspendable - Prepaids at May 31, 2018	\$ 672,040	
Nonspendable - Inventory at May 31, 2018	9,453	
Nonspendable - Investments FMV Adjustment at May 31, 2018	(31,424)	
Board Committed - Minimum Reserve January 2019	11,059,004	
Board Committed - Texas Opportunity and Justice Incubator Program	755,278	
Board Committed - Legal Access Division Programs	556,772	
Board Committed - Client Security Fund	800,000	
Board Committed - Student Loan Repayment Assistance Program	865,000	
Board Committed - Technology Fund	150,000	
Board Committed Expenditures - Texas Law Center Renovations	100,000	
Board Committed - Law Focused Education	79,500	
Board Committed - Presidential Initiatives	157,867	
Board Committed - Pro Bono Campaign	159,060	
Board Committed - Run-off Election Reserve	70,000	
Board Committed - Legal Access Fellowship Program	43,270	
Board Committed - Referendum Reserve	100,000	
Board Committed - Archives Digitization Project	100,000	
Board Committed - Ethics Initiatives	12,431	
Board Committed - Document Preservation	<u>50,000</u>	
 Total Fund Balance at May 31, 2018		 15,708,251
Current Year Operations		
Nonspendable - Prepaids at January 31, 2019	(130,704)	
Nonspendable - Inventory at January 31, 2019	(3,057)	
Nonspendable - Investments FMV Adjustment at January 31, 2019	53,062	
Board Committed Expenditures - Client Security Fund	(800,000)	
Board Committed Expenditures - SLRAP	(350,000)	
Board Committed Expenditures - Texas Opportunity & Justice Incubator Program	(128,266)	
Board Committed Expenditures - Presidential Initiatives	(26,291)	
Board Committed Expenditures - Statewide Pro Bono Campaign	(5,536)	
Board Committed Expenditures - Legal Access Division Initiatives	(342,510)	
Board Committed Expenditures - Ethics Initiative	(185)	
Board Committed Expenditures - Document Preservation	(50,000)	
Board Committed Expenditures - Archives Digitation Project	(24,500)	
Board Committed Expenditures - Texas Law Center Renovations	-	
Amount Available for Board Commitment from Current Year Operations	<u>3,251,091</u>	
 Total Current Year Increase (Reduction) in Fund Balance		 1,443,104
 Total Fund Balance		 <u>17,151,355</u>
Total Liabilities and Fund Balance		<u>\$ 28,034,269</u>

State Bar of Texas  
Law Practice Resources Division  
Statement of Revenues and Expenses  
For the Eight Months Ending January 31, 2019

	YTD Budget	YTD Actual	Budget to Actual % Variance	2018-2019 Budget
<b>Revenues:</b>				
Book Sales Net of Estimated Returns	\$1,186,460	\$1,173,434	-1%	\$2,075,913
Online Sales	320,879	223,017	-44%	481,318
Total Sales	1,507,339	1,396,451	-8%	2,557,231
Fees	36,849	17,598	-109%	55,000
Interest	4,000	5,573	28%	6,000
Royalty	565,000	558,270	-1%	1,130,000
<b>Total Revenues</b>	<b>2,113,188</b>	<b>1,977,892</b>	<b>-7%</b>	<b>3,748,231</b>
<b>Cost of Goods Sold:</b>				
Finished Products	243,224	95,454	155%	425,562
Publicity/Advertising for Specific Titles	27,333	17,913	53%	53,000
Royalties	51,554	69,948	-26%	101,353
Other	0	24,931	-100%	40,000
<b>Total Cost of Goods Sold</b>	<b>322,111</b>	<b>208,246</b>	<b>55%</b>	<b>619,915</b>
<b>Expenses:</b>				
Salaries	875,424	898,753	-3%	1,313,153
Benefits	293,712	278,629	5%	440,571
Travel	33,850	26,362	28%	48,450
Meetings & Conferences	1,200	1,354	-11%	1,800
Professional Services	56,177	68,039	-17%	90,036
Publicity/Advertising	10,000	2,389	319%	15,000
Dues/Subscriptions/Licenses	31,430	32,083	-2%	50,014
Education/Training	8,685	9,038	-4%	13,290
Supplies/Awards/Gifts/Spec. Items	10,841	23,437	-54%	15,999
Rentals - Office, Equipment, Storage	112,792	106,848	6%	169,188
Maintenance/Repair	16,000	21,249	-25%	24,000
Postage and Freight	119,646	75,154	59%	209,091
Telephone	3,000	2,304	30%	4,500
Insurance	4,000	4,127	-3%	6,000
Administrative Fee	361,699	361,699	0%	542,548
Bad Debts	30,884	(2,844)	-1186%	52,245
Capital Lease Expense	12,500	12,707	-2%	12,500
Printing	0	240	-100%	0
Copying	1,200	932	29%	1,800
<b>Total Operating Expenses</b>	<b>1,983,040</b>	<b>1,922,500</b>	<b>3%</b>	<b>3,010,185</b>
<b>Total Expenses</b>	<b>2,305,151</b>	<b>2,130,746</b>	<b>8%</b>	<b>3,630,100</b>
<b>Net Income/(Loss)</b>	<b>(191,963)</b>	<b>(152,854)</b>	<b>26%</b>	<b>118,131</b>

State Bar of Texas  
Law Practice Resources Division  
Statement of Net Position  
As of January 31, 2019

Assets

Accounts Receivable :		
Sales	\$ 640,415	
Less Allowance for Doubtful Accounts	(32,021)	
Net Accounts Receivable - Sales		608,395
Interfund Receivable - General Fund		203,931
Inventory		
Inventory - Finished Goods	581,111	
Inventory - Work in Process	346,622	
Less Inventory - Reserve	(47,257)	
Total Inventory Less Reserves		880,476
Intangible Assets:		
Fixed Assets:		
Furniture/Equipment	353,637	
Less Accumulated Depreciation	(318,315)	
Net Fixed Assets		35,321
Total Assets	\$	1,728,123

Liabilities and Net Position

Liabilities

Payables	\$ 31,163	
Compensable Leave	95,363	
Total Liabilities		126,526

Net Position

Net Position at May 31, 2018 - Unrestricted	54,074	
Designated - Minimum Operating Expenditures	702,377	
Designated - Projects in Process	948,000	
Designated - New Approved Projects	50,000	
Total Net Position at January 31, 2019		1,754,451
Current Year Operations		(152,854)
Total Net Position at January 31, 2019		1,601,597
Total Liabilities and Net Position	\$	1,728,123

State Bar of Texas  
Client Security Fund  
Statement of Revenues & Expenditures  
For the Eight Months Ending January 31, 2019

Revenues:

Interest	\$	43,693
Restitution/Other Income		67,293
		-----
Total Revenues		110,986
		-----

Expenditures:

Claims		330,650
Banking Fees		165
		-----
Total Expenditures		330,815
		-----

Excess (Deficit) of Revenue Over Expenditures		(219,829)
		=====

General Fund Operating Transfer In		300,000
General Fund Committed Funds Transfer In		800,000
		-----
Total Transfers In from General Fund		1,100,000

Unrealized Net Gain (Loss) from Investments		(1,106)
		-----
Net after Operating Transfer & Unrealized Net Gain (Loss)	\$	879,065
		=====

State Bar of Texas  
Client Security Fund  
Balance Sheet  
As of January 31, 2019

Assets

Cash & Money Market Accts.	\$	730,252
Investments		2,271,591
Adjust Investments to Market		(2,163)
Interest Receivable		8,830
		-----

Total Assets	\$	3,008,510
		=====

Liabilities:

Due To (From) General Fund	\$	99,540
		-----

Total Liabilities		99,540
-------------------	--	--------

Fund Balance

Beginning Fund Balance	2,029,906	
Current Year Activity	879,065	
		-----

Total Fund Balance		2,908,971
		-----

Total Liabilities and Fund Balance	\$	3,008,511
		=====

State Bar of Texas  
Combining Statement of Revenue & Expenditures  
And Changes in Fund Balance  
All Special Revenue Funds  
For the Eight Months Ending Thursday, January 31, 2019

	Law Focused Grants	TBLS	Convention Fund	Texas Law Center	Texas Bar College	Technology Fund	Misc Grant Fund	Total
<b>Revenues:</b>								
Fees		\$173,725	\$265,845		\$213,147			\$652,717
Sales			29,720		2,653			32,373
Investments	65	22,462	4,822	54,279	2,885			84,513
Grants	595,832						48,900	644,732
Contributions			253,250		1,000		45,117	299,367
Other Revenue		23,430						23,430
<b>Total Revenues</b>	<b>595,897</b>	<b>219,617</b>	<b>553,637</b>	<b>54,279</b>	<b>219,685</b>		<b>94,017</b>	<b>1,737,132</b>
<b>Expenditures:</b>								
Salaries		296,314			41,345			337,659
Benefits		108,108			15,232			123,340
Salaries & Wages - Temporary					408			408
Travel	107,536	30,248	6,137		34,481			178,402
Meetings & Conferences	33,188	22,408	434,964		8,238			498,798
Professional Services	96,425	57,794	7,675	6,310	6,946		33,108	208,258
Publicity/Advertising		65,038	34,000		4,886			103,924
Dues/Subscriptions/Licenses	120	21,529			1,018	5,920		28,587
Education/Training	375							375
Supplies/Awards/Gifts/Spec. Items	38,383	4,862	12,251	7,900	12,859	41,966		118,221
Rentals - Office, Equipment, Storage	5,040	77,116	629		757			83,542
Maintenance/Repair				9,070		309,991		319,061
Postage and Freight	3,962	3,408	20,143		8,017	36		35,566
Telephone		10,191			419			10,610
Administrative	6,687	61,067	9,100		22,556			99,410
Fixed Assets		1,538		12,155		285,079		298,772
Printing and Copying	8,500	3,463	18,269		12,008			42,240
<b>Total Expenditures</b>	<b>300,216</b>	<b>763,084</b>	<b>543,168</b>	<b>35,435</b>	<b>169,170</b>	<b>642,992</b>	<b>33,108</b>	<b>2,487,173</b>
<b>Transfer (In) / Out</b>				<b>(288,800)</b>		<b>(500,000)</b>		<b>(788,800)</b>
<b>Total Expenditures &amp; Transfers</b>	<b>300,216</b>	<b>763,084</b>	<b>543,168</b>	<b>(253,365)</b>	<b>169,170</b>	<b>142,992</b>	<b>33,108</b>	<b>1,698,373</b>
<b>Net Increase (Decrease) in the Fair Value of Investments</b>				<b>10,310</b>				<b>10,310</b>
<b>Total Revenues less Expenditures</b>	<b>295,681</b>	<b>(543,467)</b>	<b>10,469</b>	<b>317,954</b>	<b>50,515</b>	<b>(142,992)</b>	<b>60,909</b>	<b>49,069</b>
<b>Beginning Fund Balance at 6/1/18</b>		<b>1,858,938</b>	<b>337,791</b>	<b>3,676,630</b>	<b>198,619</b>	<b>1,281,166</b>		<b>7,353,144</b>
<b>Ending Fund Balance at 01/31/19</b>	<b>\$295,681</b>	<b>\$1,315,471</b>	<b>\$348,260</b>	<b>\$3,994,584</b>	<b>\$249,134</b>	<b>\$1,138,174</b>	<b>\$60,909</b>	<b>\$7,402,213</b>