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Good Tools for Trial Lawyers

Kudos to Richard J. Plezia on his article, "Shifting Costs Under the Texas and Federal Rules," in the October 2012 *Texas Bar Journal*. The Texas Offer of Settlement Rule and the distinction with the Federal Rule of Offer of Judgment is well written and helpful. In fact, both rules should be a tool of advocacy in every trial lawyer's toolbox, both plaintiff and defendant.

J. Alexander Johnson
Southfield, MI

Attorney's Fees Hypertechnical

I think that the October 2012 *Texas Bar Journal*, devoted to the sub-

ject of attorney's fees, is the first issue of TBJ that I did not read from back to front. Thank you for an exceptionally good read and a "keeper." Unfortunately, however, the entire subject has become far too hypertechnical, making a hard and risky job that much harder and riskier. Perhaps the Texas Supreme Court would like to create a library of "safe harbor" fee agreements for members of the Bar?

Donald W. Dickson II
Austin

Office Conferences Valuable

The comments by in-house counsel (in the October 2012 *Texas Bar Journal*) included a pointer about not billing

for office conferences. Recently, one of my colleagues and I each spent about \$500 of time in a conference that probably saved the client at least \$10,000 of time spent researching and trying out/discard arguments, not to mention the intangible value of having the arguments my partner ended up with closely scrutinized and debated. I have no problem not having those valuable conferences and billing in-house counsel the \$10,000 if they demand that I run my law practice that way. Personally, I consider office conferences one of the most valuable and efficient things lawyers can do for their clients.

Jim Parker
Austin

At the end of the day... Who's Really Watching Your Firm's 401(k)? And, what is it costing you?



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